

Indiana Secretary of State Auto Dealer Services Division

- Licensing and enforcement for vehicle and watercraft dealers in Indiana
- Currently license approximately 5000 dealers
- 7 regional examiners responsible for 92 counties
- Primary activities
 - Consumer complaints
 - Dealer audits
 - Dealer outreach
 - Dealer/Manufacturer issues

Dealer Services Challenges

- Title delivery
- Ensuring legitimacy of dealers seeking to be licensed
- Direct sales by manufacturers
- Licensing systems

Dealer Services Successes

- Wholesale dealer license type
- Title Assistance Plate Program
- Inter-agency relationships/coordination
- Advisory board/Industry relationships
- Dealer outreach efforts

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