• NHTSA Petition

• webDEALER

• Next Steps
  • eTitle
  • webLI EN

• Lessons Learned
• Submitted April 2009

• Approved April 2010

• Seller Enters VIN, Sales Price, and Odometer Reading/Brand

• Electronic Acknowledgment by Purchaser

• Purchaser’s Identity Verified Electronically
• Web-based TxDMV Application

• Allows Electronic Submission and Processing of Title Applications

• Dealers/Commercial Fleet Buyers
  • Import Data
  • Upload Documents
  • Submit Electronically

• County Tax Assessor-Collectors
  • Review/Approve Applications
  • Collect Payment
webDEALER Buyer Login

- Dealers (Seller) Licensed and Known

- Purchaser’s Identity Verified Through TexasOnline Authentication Service
  - Texas DL or ID Number
  - Texas DL or ID Audit Number
  - DOB
  - Last Four SSN
webDEALER Odometer Disclosure

- Electronic Acknowledgment
  - Buyer Agreement
    - Vehicle Information
    - Odometer Reading
    - Odometer Brand
    - Sale Price

- Wet Ink Signature
  - Upload MCO, Odometer Statement, Title
**Total Dealers**

- Franchise: 2,811
- Independent: 18,763
- Total: 21,574

**webDEALER Statistics**

- Dealers
  - Franchise Dealers: 1,480 (7%)
  - Independent Dealers: 38 (0%)
  - Not using webDEALER: 20,056 (93%)

**Dealer Title Transactions**

- Data for May-16 to Apr-17

**webDEALER History**

- Approved Titles
  - FY2014: 1,277,763
  - FY2015: 320,806
  - FY2016: 2,752
  - FY2017: 1,035,272

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Safe Drivers · Safe Vehicles · Secure Identities · Saving Lives
• eTitle (Electronic Dealer Reassignment)
  • Create, view, and store vehicle reassignments between licensed motor vehicle dealers
  • Convert an eTitle into a paper title in the dealer’s name for the purpose of resale
  • ELT released to dealer electronically

• webLIEN
  • Provide a secure method for lienholders to electronically record, remove, or transfer a lien on a motor vehicle record without the printing of a paper title
  • Alternative to ELT program
  • Appeals to seller financed dealers and smaller financial institutions
Lessons Learned

• Start with the End in Mind

• Work with Stakeholders Early On

• Give Yourself Plenty of Time

• Integrate and Automate Everything Possible