IRP Update
July 11, 2017

Tim Adams, CEO
IRP, Inc.
IRP, Inc. Update

• IRP, Inc. continues to be in good shape financially
  - FY2016 Financial Audit complete and continues to show IRP, Inc. with a good financial status
  - FY2016 SSAE 16 audit on the Clearinghouse showed good clean results of the operations of the system
  - Investments performing well in current economy
Jurisdictional Representatives

Peter Hurst (Ontario) – Chair
Scott Greenawalt (Oklahoma) – Vice Chair
Deann Williams (Kansas) – Past Chair
Jeff Hood (Indiana) – Treasurer
Dawn Lietz (Nevada) - Secretary

Region I:
Robert Ide (Vermont)
Garry Hinkley (Maine)

Region II:
John Poole (Texas)

Region III:
Jay Sween (Wisconsin)

Region IV:
Kevin Davis (Idaho)
Duane Williams (Montana)

Canadian Representative:
Shaun Hammond (Alberta)

Board Advisors

Partner Organizations:
AAMVA
CVSA
CCMTA
UMA

Federal Agencies:
FMCSA
Mexico SCT

Our Industry Partners

Safe Drivers · Safe Vehicles · Secure Identities · Saving Lives
There will be 4 openings effective January 1, 2018

- Region I (US)
- Region II (US)
- Region IV (US)
- Canadian: Two positions
• In 2016, over $836 million dollars were exchanged through the IRP Clearinghouse.
  • This represents only the funds netted and exchanged between the 56 IRP jurisdictions that currently participate in the Clearinghouse
  • Estimated that over 2.8 billion dollars is generated by IRP registrations annually
  • There were over 2.6 million IRP vehicles registered in 2016
## IRP Clearinghouse

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<tr>
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</tr>
</thead>
<tbody>
<tr>
<td>Jan</td>
<td>45,043,634</td>
<td>63,031,416</td>
<td>70,640,161</td>
<td>73,429,158</td>
<td>72,282,249</td>
<td>79,421,104</td>
<td>65,058,786</td>
<td>70,920,415</td>
<td>65,859,215</td>
<td>77,815,665</td>
</tr>
<tr>
<td>Feb</td>
<td>47,425,586</td>
<td>54,631,107</td>
<td>69,730,022</td>
<td>71,506,596</td>
<td>59,923,339</td>
<td>62,383,652</td>
<td>66,083,268</td>
<td>70,124,351</td>
<td>72,629,142</td>
<td>64,369,081</td>
</tr>
<tr>
<td>Mar</td>
<td>82,923,121</td>
<td>67,951,052</td>
<td>93,029,216</td>
<td>103,080,521</td>
<td>120,463,767</td>
<td>125,865,913</td>
<td>121,323,452</td>
<td>103,462,437</td>
<td>136,789,129</td>
<td>127,011,541</td>
</tr>
<tr>
<td>May</td>
<td>19,545,704</td>
<td>23,764,637</td>
<td>27,644,618</td>
<td>28,077,711</td>
<td>29,592,395</td>
<td>32,560,612</td>
<td>37,779,611</td>
<td>41,017,283</td>
<td>38,263,130</td>
<td></td>
</tr>
<tr>
<td>Jul</td>
<td>29,709,334</td>
<td>35,124,151</td>
<td>49,051,125</td>
<td>53,288,574</td>
<td>53,768,202</td>
<td>51,763,394</td>
<td>63,797,889</td>
<td>74,888,606</td>
<td>76,903,039</td>
<td></td>
</tr>
<tr>
<td>Aug</td>
<td>22,081,450</td>
<td>26,952,973</td>
<td>34,029,851</td>
<td>33,546,388</td>
<td>39,971,094</td>
<td>42,675,844</td>
<td>41,383,000</td>
<td>44,576,601</td>
<td>40,951,801</td>
<td></td>
</tr>
<tr>
<td>Sep</td>
<td>19,086,442</td>
<td>20,645,877</td>
<td>28,087,087</td>
<td>32,170,793</td>
<td>32,717,131</td>
<td>27,747,302</td>
<td>37,588,738</td>
<td>35,182,546</td>
<td>42,862,009</td>
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<tr>
<td>Dec</td>
<td>30,774,314</td>
<td>53,514,778</td>
<td>59,420,622</td>
<td>69,373,812</td>
<td>64,319,396</td>
<td>70,911,496</td>
<td>65,581,559</td>
<td>78,551,967</td>
<td>72,729,455</td>
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**Monthly Average Amount**


**Yearly Total**

|       | 391,916,753 | 468,164,448 | 639,850,309 | 684,519,901 | 706,752,929 | 731,840,811 | 746,491,350 | 818,619,993 | 836,905,777 | 420,815,345 |

Note: Additional jurisdictions are IL (10/15/09), AB (11/15/09), MI (10/15/10), SC(9/15/10), NB and OK not in. OR discontinued (2/15/13)
Clearinghouse Partial Payment Trend

<table>
<thead>
<tr>
<th>US Dollar Partial Payment Instances</th>
<th>CA Dollar Partial Payment Instances</th>
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<tbody>
<tr>
<td></td>
<td>May 2016 - April 2017</td>
</tr>
<tr>
<td></td>
<td>May 2015 - April 2016</td>
</tr>
<tr>
<td>5</td>
<td>3</td>
</tr>
<tr>
<td>42%</td>
<td>25%</td>
</tr>
<tr>
<td>5</td>
<td>0</td>
</tr>
<tr>
<td>42%</td>
<td>0</td>
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Most jurisdictions have signed up to complete the project for a January 2018 go-live.

- The test environment was implemented in early April 2017
- Meetings with jurisdictions to discuss requirements/issues and testing, ongoing.
• SSAS 16 audit complete with a good report.
  – The final report is available for jurisdictions.

• Clearinghouse Security Enhancements
  – Vulnerability Assessment was conducted and recommended application changes completed and implemented in the production environment.
  – The most obvious change for jurisdictions was the new password policy, strengthening passwords.
Ballot # 412 – Electronic Image of Cab Card

- The intent of this ballot is to amend the Plan to allow registrants and jurisdictions flexibility in issuing and presenting the IRP Cab Card.
- Currently out for vote with the final date for voting October 4, 2017
• Ballot # 411 – Uncollectable Accounts

  – The purpose of this ballot is to provide relief to a jurisdiction when registration fees have been transmitted through the IRP Clearinghouse or sent to non-CH jurisdictions and subsequent to that, the fees are determined to be uncollectable from the registrant.

  – Currently out for vote with the final date for voting October 4, 2017
• Ballot # 410 – Inadequate Records; Unreported Jurisdictions’ Assessment

  – The purpose of this ballot is to provide a remedy when unreported jurisdictions are found in the course of record examination where the records are deemed to be inadequate to perform an audit.
  – Currently out for vote with the final date for voting October 4, 2017
The joint Electronic Credentials Task Force is still working on development of a plan for moving forward to establish electronic credentials or to move in the direction of making the electronic record the required credential.

Face to face meeting of the task force planned for August 1 & 2, 2017.

More information will be coming soon.
• Fraud Detection & Remediation (FDR) Training

– IRP is working closely with AAMVA to determine how the current FDR training modules fit in with the IRP and motor carrier services community.
– Evaluating to determine what modules fit and/or if there is a need to create new modules to address the needs
– Have several jurisdictional volunteers to take the online training and provide feedback so we can determine what needs to be done
• IRP is working on a possible joint effort with IFTA for an online training program to provide education and training options to the membership.

• We are exploring what can work to meet both organizational needs.

• Thought is to provide a platform that looks and feels the same for both IRP and IFTA members.
Upcoming Events

- IFTA/IRP Managers and Law Enforcement Workshop – September 26-28, 2017, Salt Lake City, Utah
- IRP Board of Directors Fall Meeting – October 3-4, 2017, Victoria, British Columbia
- 2018 IRP Annual Meeting – April 30 – May 2, 2018, New Orleans, Louisiana
• Thank you!

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