Program

American Association of Motor Vehicle Administrators
<table>
<thead>
<tr>
<th>Section</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>Region II Board of Directors &amp; Jurisdictions</td>
<td>2</td>
</tr>
<tr>
<td>Conference Administrative &amp; Program Committees</td>
<td>3</td>
</tr>
<tr>
<td>Conference Planning Team</td>
<td>4</td>
</tr>
<tr>
<td>Welcome Letters</td>
<td>5</td>
</tr>
<tr>
<td>Conference Information</td>
<td>12</td>
</tr>
<tr>
<td>Program</td>
<td>14</td>
</tr>
<tr>
<td>Exhibitors and Sponsors</td>
<td>27</td>
</tr>
<tr>
<td>General Item Sponsors</td>
<td>49</td>
</tr>
<tr>
<td>Industry Advisory Board</td>
<td>50</td>
</tr>
<tr>
<td>Region II Past Presidents</td>
<td>51</td>
</tr>
<tr>
<td>2018 Region II Conference Invitation</td>
<td>53</td>
</tr>
</tbody>
</table>
Region II Board of Directors and Jurisdictions

Board of Directors

President
Linda K. Cone
Driver Services Administration
Tennessee Department of Safety & Homeland Security

First Vice President
Kevin Shwedo
Executive Director
South Carolina Department of Motor Vehicles

Second Vice President
Whitney Brewster
Executive Director
Texas Department of Motor Vehicles

Secretary-Treasurer
Georgia Steele
Director, Motor Vehicle Division
Georgia Department of Revenue

Members-At-Large
Clayton Boyd Dickerson-Walden
Chief Information Officer
Florida Department of Highway Safety and Motor Vehicles

Colonel Ricky Adams
Chief
Oklahoma Highway Patrol

Pam Goheen
Assistant Commissioner for Communications
Virginia Department of Motor Vehicles

Immediate Past President
Major Frederick Williams, Jr.
Administrative Division, Operational Support Troop
Kentucky State Police

Ex-officio Member
Anne S. Ferro
President & CEO
AAMVA

Director, Member Support, Regions I and II
Patrice Aasmo
AAMVA

Jurisdictions

Alabama
Arkansas
Florida
Georgia
Kentucky
Louisiana
Mississippi
North Carolina
Oklahoma
South Carolina
Tennessee
Texas
U.S. Virgin Islands
Virginia
West Virginia
Puerto Rico
Conference Administration

David W. Purkey  
*Commissioner, Tennessee Department of Safety & Homeland Security*

David McGriff  
*Chief of Staff, Tennessee Department of Safety & Homeland Security*

Colonel Tracy Trott  
*Tennessee Highway Patrol*

Lori Bullard  
*Assistant Commissioner, Driver Services, Tennessee Department of Safety & Homeland Security*

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Michael Hogan  
*Director, Driver Services Division, Tennessee Department of Safety & Homeland Security*

Linda K. Cone  
*Driver Services Administration, Tennessee Department of Safety & Homeland Security*

Conference Program Planning Committee

Chair, Program Planning Committee

Cynthia Stewart  
*Project Administrator/Program Manager, Tennessee Department of Safety & Homeland Security*

Session Leads

Charlotte Boyd-Mallette  
*Assistant Director, Field Services, North Carolina Division of Motor Vehicles*

Sherry Bray  
*Information Office Supervisor, Kentucky State Police*

Rebekah Hibbs  
*Senior Manager Systems Integration, Driver License Division, Texas Department of Public Safety*

John Laganelli  
*Chief of Staff, South Carolina Department of Motor Vehicles*

Deb Roby  
*Deputy Director, Motorist Services, Florida Department of Highway Safety and Motor Vehicles*
Conference Planning Team

Edwin Mimms  
Compliance Officer,  
Tennessee Department of Safety & Homeland Security

Mark Bourque  
Audio/Visual,  
Tennessee Department of Safety & Homeland Security

Rochelle Bryant  
Middle Regional Manager,  
Tennessee Department of Safety & Homeland Security

Megan Buell  
Communications Director,  
Tennessee Department of Safety & Homeland Security

Mitzie Hinson  
West Regional Manager,  
Tennessee Department of Safety & Homeland Security

Melissa Long  
East Regional Manager,  
Tennessee Department of Safety & Homeland Security

Wes Moster  
Communications Deputy Director,  
Tennessee Department of Safety & Homeland Security

Patrice Aasmo  
AAMVA

Chris Anninos  
AAMVA

Damian Bass  
AAMVA

Me’Shell Drigo  
AAMVA

Jessica Hill  
AAMVA

Dianne Graham  
AAMVA

Raj Guruswamy  
AAMVA

Marion Johnson  
AAMVA

Kathi Springer  
AAMVA

Rob Stershic  
AAMVA
Dear Friends,

On behalf of the State of Tennessee, it is my pleasure to welcome the participants and guests of The American Association of Motor Vehicle Administrators to the Region II 2017 Conference. I hope this event provides you the opportunity to visit with friends, make new acquaintances, and to learn more about motor vehicle administration, law enforcement, and highway safety.

I would also like to take this opportunity to recognize all Region II AAMVA 2017 Conference attendees. Working together we will make Tennessee an even better place to live work and raise a family.

Again, welcome to the 2017 Regional II AAMVA Conference. Crissy and I send our very best wishes.

Warmest regards,

Bill Haslam
Greetings:

On behalf of the citizens of Hamilton County, it is my pleasure to welcome you to our county. We are honored that you are in the Scenic City for the American Association of Motor Vehicle Administrators Region II Annual Meeting, June 16 - June 23, 2017.

Hamilton County has undergone tremendous changes in the last twenty years. We have used our natural beauty and rich entrepreneurial history to remodel our county into a vibrant and economical place to live, work and play.

We have numerous attractions and activities that your members will be able to enjoy, including Ruby Falls, Rock City Gardens, the fresh and salt water exhibits housed at the incredible Tennessee Aquarium and numerous shopping venues. Hamilton County offers a variety of dining choices accessible by our free electric shuttle system that services most of the downtown area, including many of our downtown hotels.

Once again, thank you for choosing Hamilton County. I hope everyone will enjoy their stay in our community.

Sincerely,

Jim M. Coppinger
County Mayor
May 21, 2017

American Association of Motor Vehicle Administrators
2017 Region II Conference

Dear Friends:

On behalf of the citizens of Chattanooga, it is my pleasure to welcome you to our city. We are honored to have your conference in Chattanooga June 16 - 23, 2017.

Chattanooga has tremendous natural assets, from our mountains to the Tennessee River. In recent years we've seen our city transform with a vibrant downtown, including the Tennessee Aquarium and Riverwalk. We hope that you have the opportunity to enjoy all Chattanooga has to offer while you spend time in our city.

Once again, thank you for choosing Chattanooga. We hope everyone will enjoy their stay in our city.

Sincerely,

Andy Berke
Mayor
Dear Friends and Colleagues,

“Chattanooga Here We Come” has become “Chattanooga – Here We Are” and what a great day this is! Tennessee is pleased and proud to welcome each of you to the 2017 AAMVA Region II Conference in beautiful downtown Chattanooga. It is our hope that your visit here will create memories that will bring you back to explore more of our great State!

Team Tennessee has been hard at work planning conference sessions and events that will offer multiple learning and networking opportunities as well as time to explore Chattanooga’s many attractions and natural wonders. Chattanooga has been voted the #1 Outdoor City in America – and with good reason! Please take the opportunity to get outdoors and explore the Riverwalk, paddleboard on the Tennessee and don’t miss the opportunity to explore the many historic sites in the Chattanooga area.

A special “thank you” to our industry partners and sponsors for their outpouring of support, financial and otherwise, to enable this Conference to offer so many learning and networking opportunities. To the AAMVA team – a heartfelt thank you for the guidance, support and hard work to ensure Team Tennessee’s success with the 2017 Conference. To each of you in attendance, thank you for coming. Your presence is an indication of your jurisdiction’s commitment to continuing excellence in meeting the needs of the public by ensuring an educated, progressive and dedicated work force.

Again, we welcome you to the “Volunteer State” and Chattanooga – we hope you enjoy your stay!

Best,

Linda K.

Linda K. Cone
Driver Services Administration
Tennessee Department of Safety and Homeland Security
Dear Colleagues,

Welcome to Tennessee! It is my distinct privilege and honor to welcome you to the 2017 Region II AAMVA Conference. You will have excellent opportunities to discuss and learn about important motor vehicle and law enforcement issues. You will also have the chance to share the successes and challenges of others, network, and learn about several products and services provided by our industry partners that can assist in achieving your organization's goals.

As Commissioner for the Tennessee Department of Safety and Homeland Security, my number one priority is to keep the citizens of Tennessee Safe. From 2011-2016 under Governor Bill Haslam's administration, Tennessee has recorded some of the lowest vehicle fatality rates in Tennessee history. As someone who has dedicated his entire life as a public servant, including jobs as a 911 dispatcher, Tennessee State Trooper, Tennessee Bureau of Investigation Special Agent, Police Accreditation Manager for the City of Morristown, and an officer in the Tennessee Army National Guard and United States Army Reserves, I understand the importance of safety. This conference will allow us to gain an understanding of issues, tips, and ideas from one another, while building strong relationships that will last a lifetime.

I encourage you to explore Chattanooga, Tennessee’s fourth largest city, and all it has to offer. Be sure to visit the Tennessee Aquarium, Lookout Mountain, Ruby Falls, Rock City, Civil War battlefield sites, the African American Museum, the Chattanooga Choo Choo Hotel, and the Appalachian Trail, just to name a few places. You will see why Chattanooga has received national recognition for the renaissance of its gorgeous downtown and redevelopment of its breathtaking riverfront, spearheaded largely due to former Chattanooga Mayor now United States Senator Bob Corker.

I hope this conference helps you grow and learn in many ways. If our Department can assist you in any way, I welcome the chance to discuss how we can be of assistance. Thank you for visiting the Volunteer State.

Sincerely,

David W. Purkey
Commissioner and Homeland Security Advisor
Greetings from the great State of Tennessee!

We are honored to be hosting the annual Region II AAMVA Conference June 19-22, 2017, in beautiful downtown Chattanooga. I think you all will enjoy the beautiful city and all it has to offer. Chattanooga is located in southeast Tennessee, nestled in the foothills of the Appalachian Mountains with the Tennessee River flowing nearby. While the city is known for its outdoor appeal, it also hosts countless indoor activities to suit visitors of all ages. With our museums, restaurants, shopping and famous aquarium, we've got you covered! Please join us as we learn about the latest trends and best practices in the areas of driver license issuance, motor vehicle registration and titling, and law enforcement. We hope that the conference will be an opportunity to network, meet new friends and talk with the vendors about new and existing products. We look forward to seeing everyone and sharing our southern hospitality!

Assistant Commissioner Lori Bullard
Tennessee Department of Safety and Homeland Security
Driver Services Division
Auto Data Direct, Inc. (ADD) provides a suite of innovative tools to help jurisdictions and a wide range of industries securely access real-time motor vehicle data, expedite federal and state-required processes, and meet specific business needs.

ADD is proud to support AAMVA Region II member jurisdictions as an industry partner.
Conference Information

Conference Office
The Conference Office is located in Meeting Room 7/8. Should you need assistance with conference details, the office will be open during the following hours:
- Monday, June 19 7:30 am – 5:00 pm
- Tuesday, June 20 7:30 am – 4:30 pm
- Wednesday, June 21 7:30 am – 11:30 am
- Thursday, June 22 8:30 am – 5:00 pm

Registration and Cyber Café
Registration and Cyber Café are located in the Convention Center Lobby. Please stop by to register and pick up your registration materials during the following hours:
- Sunday, June 18 1:00 pm – 5:00 pm
- Monday, June 19 1:00 pm – 5:00 pm
- Tuesday, June 20 7:30 am – 3:00 pm
- Wednesday, June 21 7:30 am – 11:30 am
- Thursday, June 22 8:30 am – 3:30 pm

Guest/Youth Room
The Guest/Youth Room is located in Meeting Room 16/17 and will be available during the following hours:
- Monday, June 19 from 6:30 pm – 8:30 pm Youth Welcome Reception
- Thursday, June 22 from 6:30 pm – 9:30 pm Youth Banquet

Chattanooga offers many activities for guests of all ages. Please visit the Information Table in the Convention Center Lobby for more information about sites and transportation.

Exhibit Hall
The Exhibit Hall is located in Exhibit Hall D. The Exhibit Hall is open during the following hours:
- Monday, June 19 6:30 pm – 8:30 pm President’s Welcome Reception
- Tuesday, June 20 7:30 am – 3:00 pm
- Wednesday, June 21 7:45 am – 9:15 am

Name Badges
Your AAMVA Region II name badge is your “ticket” into all conference meetings and activities. The name badge is required for participation at all conference functions. Please make sure to wear it at all times. Badges must be worn for access into the exhibit hall and will be checked at the door.

Communication Devices
Please be courteous to fellow attendees by ensuring cell phones and other mobile devices are set to vibrate prior to all sessions and events hosted on-site.

Conference Mobile App
AAMVA Region II is proud to provide a conference mobile app. The mobile app can be downloaded from the Apple, Android, and Microsoft stores by searching AAMVA. Select “AAMVA Conferencing” where you can access the 2017 Region II Conference Mobile App and stay up to date with the program, speakers, and other happenings.

Conference Mobile App courtesy of NIC
Conference Attire

Sunday, June 18

Monday, June 19
Board Meeting – Business Casual
Program Session Leads Meeting – Business Casual
Newcomers Orientation – Business Casual
President’s Welcome Reception – Business Casual or Casual
Youth Welcome Party – Very Casual

Tuesday, June 20
Opening Ceremony – Business or Business Casual
Sessions – Business Casual
Family Night: Tennessee Aquarium – Casual

Wednesday, June 21
Sessions – Business Casual

Thursday, June 22
Sessions – Business Casual
Youth Banquet – Very Casual
Tennessee State Reception and Banquet – Business

Terms

Business
For men: suit/coat and tie
For women: jacket, skirt/slacks, nice dress/pantsuit

Business Casual
For men: collared shirt, slacks/khakis
For women: covered shoulders, skirt/slacks/khakis

Casual
For men: collared shirt, jeans, nice shorts
For women: modest tops, jeans, capris, nice shorts

Very Casual
For men: t-shirts, jeans, shorts, sandals/flip-flops
For women: t-shirts, jeans, shorts, sandals/flip-flops
Program

1:00 pm - 5:00 pm
Convention Center Lobby
Registration and Cyber Café

6:00 pm – 9:00 pm
Administrators Dinner: Hunter Museum of American Art
(invitation only)

Buses will depart from the 11th Street entrance of the hotel at 5:45 pm
Program

6.19 Monday

8:00 am – 9:00 am
Meeting Room 6
Board of Directors
Breakfast
Courtesy of LexisNexis Risk Solutions

9:30 am – 12:00 pm
Meeting Room 4
Board of Directors
Meeting

9:30 am – 10:30 am
Meeting Room 9
Program Session Leads
Meeting

12:00 pm -5:00 pm
Exhibit Hall D
Exhibitor Move-in

1:00 pm – 5:00 pm
Convention Center Lobby
Registration and
Cyber Café
Courtesy of Explore Information Services

3:30 pm – 5:00 pm
Meeting Room 5
GENERAL SESSION
Newcomers Orientation

6:30 pm – 8:30 pm
Exhibit Hall D
President’s Welcome
Reception: “Tennessee Taste Treats”
Courtesy of Manheim Auctions and Solutions Thru Software International

6:30 pm – 8:30 pm
Meeting Room 16/17
Youth Welcome Reception

Presenter
Ian Grossman
Vice President, Member Services & Public Affairs, AAMVA
**Program**

**6.20 Tuesday**

7:30 am – 3:00 pm  
Convention Center Lobby  
**Registration and Cyber Café**  
*Courtesy of Explore Information Services*

7:30 am – 3:00 pm  
Exhibit Hall D  
**Exhibit Hall Open**

7:30 am – 8:30 am  
Exhibit Hall D  
**Breakfast**

8:30 am – 9:50 am  
Ballroom H/I/E/F  
**GENERAL SESSION**  
**Opening Ceremonies**

**Call to Order**  
Linda K. Cone  
*Driver Services Administration, Tennessee Department of Safety & Homeland Security and President, AAMVA Region II*

**Invocation**  
Chaplain Ronald Follett  
*Tennessee Highway Patrol*

**Presentation of Colors**  
Tennessee Highway Patrol  
**Honor Guard**

**Canadian National Anthem**  
Courtney Briley

**United States National Anthem**  
Ben Briley

**Special Guest Speakers**

David W. Purkey  
*Commissioner, Tennessee Department of Safety & Homeland Security*

Honorable Jim Coppinger  
*Mayor, Hamilton County Tennessee*

Honorable Andy Berke  
*Mayor, Chattanooga, Tennessee*

Colonel Tracy G. Trott  
*Tennessee Highway Patrol*

**Memorial Service**

Kevin Shwedo  
*Executive Director, South Carolina Department of Motor Vehicles and First Vice President, AAMVA Region II*

**Roll Call**

Georgia Steele  
*Director, Division of Motor Vehicles, Georgia Department of Revenue and Secretary/Treasurer, AAMVA Region II*

**Message from the Chair**

Jean Shiomoto  
*Director, California Department of Motor Vehicles and Chair, AAMVA Board of Directors*

**Remarks**

Anne S. Ferro  
*President & CEO, AAMVA*

Opening Ceremonies courtesy of HDI Solutions, LLC
**10:00 am – 12:00 pm**
Exhibit Hall D
**GENERAL SESSION**
**QuickConnect**

**10:00 am – 12:00 pm**
Meeting Room 4/5
**Law Enforcement Roundtable**
Hear an update on the activities of the Law Enforcement Standing Committee followed by lively discussions of emerging trends and hot topics among law enforcement members in Region II. This is a great opportunity to interact with your peers and to establish new contacts in your jurisdiction.

**Facilitator**
**Brian Ursino**  
Director, Law Enforcement, AAMVA

12:00 pm – 1:00 pm
Exhibit Hall D
**Lunch**

1:00 pm – 2:30 pm
Ballroom G
**GENERAL SESSION**
**DMV Emerging Technology: “Change is Good, You go First!”**
Over the past 10 years, we have seen a lot of changes – we shop and do our banking using our phones, we keep up with distant friends and long lost relatives via tweets, posts, Instagram and blogs and we couldn’t get lost if we wanted to since our GPS is always ready to tell us where to go! So, what is next? Come and hear about the latest in DMV technology including the system modernization working group efforts, mobileDL, e-titling/e-odometer, and other topics.

**Facilitator**
**Deb Roby**  
Deputy Director, Motorist Services, Florida Department of Highway Safety and Motor Vehicles

**Presenters:**
**Linda K. Cone**  
Driver Services Administration, Tennessee Department of Safety & Homeland Security and President, AAMVA Region II

**Casey Garber**  
Manager, Vehicle Programs, AAMVA

**Geoff Slagle**  
Director, Identity Management, AAMVA

**Rebekah Hibbs**  
Senior Manager, Texas Department of Public Safety
6.20 Tuesday

2:30 pm – 3:00 pm
Exhibit Hall D
Refreshment Break
Courtesy of Insure-Rite, Inc. and PDP Group, Inc.

3:00 pm – 4:30 pm
CONCURRENT SESSIONS
Autonomous Vehicles: Who’s Driving?
Ballroom G

As the technology for autonomous vehicle continues to develop, consumers are considering Autonomous Vehicles as a significant part of the future of the automotive industry. Hear about innovative technology, legislation and regulations, and the impact on other jurisdictions.

Facilitator:
Charlotte Boyd-Malette
Assistant Director, Field Services, North Carolina Division of Motor Vehicles

Presenters
Lieutenant David Doerr
License and Theft Bureau, North Carolina Division of Motor Vehicles

J. Kevin Lacy
Director, Transportation Mobility & Safety Division, North Carolina Department of Transportation

Andy Schaudt
Project Director, Automated Vehicle Systems, Virginia Tech Transportation Institute

3:00 pm – 4:30 pm
Improved DL/ID Issuance: Verification Systems and REAL ID
Meeting Room 4/5

This session will cover a broad range of topics, including an introductory update from the United States Department of Homeland Security (DHS) on the status of the Real ID Program. This session will also provide an in-depth and firsthand account of benefits gained by using AAMVA’s Verification Services. Hear an update from both state and federal representatives as they share practical experiences participating in AAMVA’s State to State (S2S), Verification of Lawful Status (VLS), US Passport Verification Service (USPVS), Records and Information from DMVs for E-Verify (RIDE) programs and SSOLV. Learn how your own organization can benefit from these important fraud detection tools.
Facilitator/Presenter
Reed Rusniak
Special Project Director, Verification Services, AAMVA

Presenters
Steve Yonkers
Director of Identity and Credentialing, Office of Policy, Screening Coordination Office (SCO), Department of Homeland Security

Rebekah Hibbs
Senior Manager, Texas Department of Public Safety

Theresa Hill
SAVE/VLS Program Manager, Tennessee Department of Safety & Homeland Security

Sara Bush
Program Analyst, US Citizenship and Immigration Services

Cynthia Taber-Lowry
Lead Business Analyst, Verification Services, AAMVA

3:00 pm – 4:30 pm
Social Media: Crisis Management and Communication through Cyberspace
Ballroom E

#Hashtag this! Social media has taken the motor vehicle community by storm. The good, the bad, and even the ugly. Find out how agencies are using it for communicating with citizens, investigations, and crisis management. Whether your agency has recently implemented social media or you have established platforms in place, you will walk away with new strategies while avoiding common pitfalls.

Facilitator
Sherry Bray
Information Office Supervisor, Kentucky State Police

Presenter
Josh DeVine
Public Information Officer, Tennessee Bureau of Investigations
5:45 pm – 9:00 pm
Night of Networking: Tennessee Aquarium

6:00 pm
IMAX Movie

7:00 pm
Reception and Dinner

AAMVA will be providing continuous transportation between 5:30 pm and 6:45 pm to the Aquarium for those wishing to ride the bus. The first bus will leave the 11th Street entrance at 5:30 pm. Last bus will leave at 6:45 pm.

In addition, Chattanooga is served by the CARTA free shuttles. Shuttles leave every 7 minutes from the 11th Street hotel entrance. Use the shuttles marked “Northbound Aquarium Line.”

For those wishing to walk, the Tennessee Aquarium is approximately a 20 minute (1-mile) walk from the Convention Center.
7:30 am – 11:30 am
Convention Center Lobby
Registration and Cyber Café
Courtesy of Explore Information Services

7:45 am – 9:15 am
Exhibit Hall D
Exhibit Hall Open

7:45 am – 9:15 am
Exhibit Hall D
Breakfast

7:45 am – 9:15 am
Ballroom F
Administrator Breakfast (invitation only)

9:30 am – 11:30 am
Ballroom G
GENERAL SESSION Jurisdiction Roundtable
Refreshments courtesy of Title Technology, Inc. and TrueCar

11:30 am
Golf Tournament
Bear Trace at Harrison Bay

Bear Trace Golf Course, designed by legendary golfer Jack Nicklaus, has been recognized as one of the best golf courses in the United States and is part of the Tennessee Golf Trail. Located in Harrison Bay State Park, the course is particularly scenic while still being user-friendly. Courtesy of Intellectual Technology, Inc.

Transportation leaves at 11:45 am from the 11th Street entrance.

Free Afternoon and Evening
7:30 am
Ballroom H/I/J
**Traditional Past Presidents’ Breakfast**
*Courtesy of U-Haul International*

8:30 am – 3:30 pm
Convention Center Lobby
**Registration**

8:30 am – 10:00 am
**CONCURRENT SESSIONS**
**Breaking Barriers:**
How Multi-Agency Collaboration Impacts Safety and Optimizes Customer Service
Ballroom G

‘Stay in your Lane’ is a phrase from the past as DMV and Law Enforcement agencies have learned to ‘Share the Road’ when it comes to strengthening alliances for enhanced operations. Hear success stories and practical approaches to multi-agency safety campaigns, data sharing that impacts critical incidents, and partnerships that improve customer service.

**Facilitator**
Sherry Bray
Information Office Supervisor,
Kentucky State Police

**Presenters**
Deb Roby
Deputy Director, Motorist Services,
Florida Department of Highway Safety and Motor Vehicles

Major Fred Williams
Administrative Division, Operational Support, Kentucky State Police

Arriale Tabson
Public Information Officer,
Tennessee Highway Safety Office

Ian Grossman
Vice President, Member Services & Public Affairs, AAMVA

8:30 am – 10:00 am
**NMVTIS**
Meeting Room 4/5

An overview of the NMVTIS Access Tool’s current capability and future initiatives including a NMVTIS Task Force update. Hear about Junk, Salvage, and Insurance (JSI) best practices and NMVTIS in action, including a report from the field on using NMVTIS to regulate salvage yards and scrap metal recyclers in North Carolina.

**Facilitator**
John Laganelli
Chief of Staff, South Carolina Department of Motor Vehicles

**Presenters**
Paul Steier
Law Enforcement Program Manager, AAMVA

Doug Hooper
Planning and Policy Department Specialist, Georgia Department of Revenue

Lieutenant David Doerr
License and Theft Bureau, North Carolina Division of Motor Vehicles
8:30 am – 10:00 am
**FMCSA Update**
Ballroom E

Hear about FMCSA initiatives including the latest on CDL regulations, hearing permits, Title VI and an update on the National Registry. Learn about pending legislation and regulations.

**Facilitator**
Charlotte Boyd-Malette, Assistant Director, Field Services, North Carolina Division of Motor Vehicles

**Presenters**
Lloyd Goldsmith
Driver Qualification Specialist, FMCSA – Southern Service Center

Madhu Chandrasekharan
Senior Business Analyst, AAMVA

10:00 am – 10:30 am
**Refreshment Break**
Convention Center Foyer

10:30 am – 12:00 pm
**CONCURRENT SESSION**
**CMV Interdiction: Drug & Human Trafficking**
Ballroom G

A panel of law enforcement, federal partners and trucking association representatives will present information on identifying and deterring drug and human trafficking through commercial motor vehicle interdiction, with an opportunity for open discussion on current and future initiatives.

**Facilitator**
Rebekah Hibbs
Senior Manager, Texas Department of Public Safety

**Presenters**
Captain Brian Baxter
Criminal Investigation Division, Texas Department of Public Safety

Sergeant Darren Reid
Office of Motor Vehicle Enforcement, Iowa Department of Transportation

David R. Mullins
Special Agent, Immigration and Customs Enforcement

Laura Cyrus
Operations Director, Truckers Against Trafficking
Data Driven Approach to Crime and Traffic Safety (DDACTS)  
Ballroom E

Data-Driven Approaches to Crime and Traffic Safety (DDACTS) is a law enforcement operational model that integrates location based crime and traffic crash data to determine the most effective methods for deploying law enforcement and other resources. Drawing on the deterrent value of highly visible traffic enforcement and the knowledge that crimes often involve motor vehicles, the goal of DDACTS is to reduce crime, crashes, and traffic violations across the country.

Facilitator  
John Laganelli  
Chief of Staff, South Carolina Department of Motor Vehicles

Presenter  
Chief Howard Hall  
Roanoke County Police Department

On the Road to Zero Deaths  
Meeting Room 4/5

Even one traffic related death is too many, so what can we do to make our roads safer and reduce risky driving behavior? How can we increase safety for our vulnerable road users? Join this session to hear about the efforts being made to reach this goal.

Facilitator  
Deb Roby  
Deputy Director, Motorist Services, Florida Department of Highway Safety and Motor Vehicles

Presenters  
Ian Grossman  
Vice President, Member Services and Public Affairs, AAMVA

Colonel Tracy Trott  
Tennessee Highway Patrol

Awards Luncheon
1:30 pm–3:00 pm
Ballroom G
GENERAL SESSION
Emerging Industry Issues & Trends

Hear from industry what they are anticipating in future years, what trends they are seeing that may impact DMVs, their strategies to stay ahead of the needs and their ideas for servicing the DMVs of the future.

Facilitator
Patrice Aasmo
Director, Member Services, Regions I & II, AAMVA

Presenters
Automotive Industry Insights and Outlooks
Mark Strand
Director of Economic Industry Insights, Cox Automotive Industry Insights Strategy Group

New Trends in Preventing System Modernization Project Failure: A Leadership Perspective
Mark Williams
Project Manager, FAST Enterprises

BYOD: What Are the Security Concerns
Andre Edmond
Senior Engineer, LexisNexis Risk Solutions

Policing & Mobile Driver’s Licenses: Redefining Safety and Identity Management
Rob Mikell
Director of Business Development for Government Mobile Solutions, MorphoTrust

3:00 pm–3:30 pm
Convention Center Foyer
Refreshment Break
Courtesy of Polk

Business Continuity Planning: Are We Keeping Pace with New Technology?
Nicholas Demetriades
Principal Consultant, InfoSys Public Services
3:30 pm–5:00 pm  
Ballroom E  
**GENERAL SESSION**  
Annual Membership Meeting  
Call to Order

Linda K. Cone  
*Driver Services Administration, Tennessee Department of Safety & Homeland Security and President, AAMVA Region II*

Roll Call  
Georgia Steele  
*Director, Division of Motor Vehicles, Georgia Department of Revenue and Secretary/Treasurer, AAMVA Region II*

**AAMVA Region II**  
President’s Report  
Linda K. Cone  
*Driver Services Administration, Tennessee Department of Safety & Homeland Security and President, AAMVA Region II*

Report on Conference Program Sessions  
Cynthia Stewart  
*Project Administrator/Program Manager, Tennessee Department of Safety & Homeland Security*

Nominations Committee Report  
Major Frederick Williams, Jr.  
*Administrative Division, Operational Support Troop, Kentucky State Police*

Election  
Linda K. Cone  
*Driver Services Administration, Tennessee Department of Safety & Homeland Security and President, AAMVA Region II*

Remarks of the President-elect  
Kevin Shwedo  
*Executive Director, South Carolina Department of Motor Vehicles and President-elect, AAMVA Region II*

Adjournment

6:00 pm–6:45 pm  
Convention Center Foyer  
**Tennessee State Reception**  
*Courtesy of Industry Advisory Board*

7:00 pm – 9:00 pm  
Ballroom H/I/J  
**Tennessee State Banquet**
We provide highly configurable solutions and services for the identification of people, objects and transactions. We uniquely partner with our clients and strive to deliver value exceeding their expectations by leveraging: innovative future-ready solutions, dedicated teams assigned to client programs, and highly-secure centralized production & fulfillment facilities.

Let’s discuss your jurisdiction’s ideal Driver’s License solution for today and the future.

Please visit us at Booth #209 or www.validusa.com to learn more about how we can help you succeed on your mission.
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Armed with innovative technology and industry experience, 3M provides ingenious solutions for a variety of transportation industries across the globe. Our complete spectrum of products, services and solutions address the common challenges of the motor vehicle industry to enhance organizational performance and productivity. 3M offers license plate materials and equipment, as well as on-demand services, to enhance DMV operations; world class security for driver credentials and secure vehicle identification solutions; automated license plate readers and software; automated fingerprint systems, and mobile ID solutions.

ABC Corp
Booth 311

Rola Hamandi | Rola.Hamandi@ABC Corp.com | 954-993-5476
Jack Barnett | Jack.Barnett@ABC Corp.com | 615-794-1575
www.ABC Corp.com

ABC Corp™ is a trusted global provider of secure products and solutions. ABC Corp pioneered the concept of secure transactions in 1795 when it assisted the newly formed United States to produce counterfeit-resistant currency. Over the past 220+ years ABC Corp has produced products for countless governments, corporations and not-for-profit organizations. Products and solutions include passports, national IDs, driver licenses, mobile identity, vital records, stock & bond certificates, checks, financial cards, processing systems, inventory management, document solutions, and payment solutions among others.

ACF Technologies, Inc
Booth 200

Josh Gravley | josh.gravley@acftechnologies.com
828-398-0040 | www.customerflow.com

ACF Technologies offers customer experience solutions for the motor vehicle industry and government markets. ACF provides solutions that encompass the entire customer experience including: Mobile Applications, Cloud Hosting, Appointment Scheduling, Queuing, Lobby Management, Digital Signage and Customer Feedback. We specialize in enterprise wide agencies who need accurate reporting and analytics to improve their organization’s effectiveness. Through the combination of our innovative software and non-proprietary hardware devices, ACF has redefined the customer service process.
American Association of Motor Vehicle Administrators (AAMVA)
Booth 211
Dianne Graham | dgraham@aamva.org
703-522-4200 | www.aamva.org

Founded in 1933, AAMVA serves North American motor vehicle and law enforcement agencies to accomplish their missions. The association’s vision—Safe Drivers, Safe Vehicles, Secure Identities, Saving Lives—guides AAMVA’s activities, resources, and programs in driver licensing, vehicle titling/registration, motor carrier services, identity management, and technology solutions. Please visit our website at www.aamva.org to find out about our specific programs and technology services and for information and best practices.

Applus Technologies, Inc.
Conference Badge Holder Sponsor
Dennis Palmer | dpalmer@applustech.com
312-644-3005 | www.applustech.com

Applus Technologies, Inc. is a full-spectrum provider of vehicle inspection solutions, appointment systems and electronic driver examination systems worldwide. With certification testing the common denominator, Applus develops hardware and software solutions, provides robust networks and databases, and dashboard management and reporting suites for efficient program administration. We have an outstanding reputation for delivering quality solutions on-time, as promised, to motor vehicle and environmental agencies at all levels - local, state and national. Our comprehensive solutions and services help jurisdictions achieve their program goals of increased customer satisfaction, better air quality and safer roads for the citizens they serve.

Auto Data Direct, Inc.
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Auto Data Direct, Inc. (ADD) provides a suite of innovative, web-based tools to help a wide range of industries securely access real-time motor vehicle data, expedite federal and state-required processes, and meet specific business needs. ADD’s history of jurisdictional cooperation goes back to its beginnings, in 1999, when ADD contracted with the Florida Department of Highway Safety and Motor Vehicles to offer web-based access to Florida motor vehicle data. Since then, ADD has steadily expanded its services, contracting with 34 jurisdictions, including providing certified towing notification letters in Texas, Florida, Indiana, and Alabama, and building lien verification title cancellation and salvage reporting services for Georgia and Tennessee.
Business Information Solutions
Booth 305

Stoney M. Hale II | stoney@bisonline.com | 866-514-5192
Chris Laisure | chris@bisonline.com | 866-514-5192
www.bisonline.com

Business Information Systems (BIS) is a software engineering company providing software solutions to government offices for over thirty years and has a reputation for being a leader in implementing state-of-the-art technology. In an industry plagued with a paper intensive workflow and aging applications, BIS has committed itself to implementing solutions that improve the data integrity, security, and business logistics for its customers. BIS Vehicle Title Registration System (VTRS) package provides a fully integrated Motor Vehicle, Insurance Verification, Inventory Management, Cash Management, Online Renewal, Print-on-Demand Registrations, Print-on-Demand Dealer Temporary Tags, Electronic Document Management, Self Service Renewal KIOSK, and General Ledger system.

CA Technologies
Booth 105

Mary Lou Prevost | Marylou.prevost@ca.com
916-730-6338 | www.ca.com/publicsector

In a world where government services are being rewritten by software, CA Technologies creates solutions that fuel successful transformations for departments and agencies. From planning to development to management to security, our software helps governments change how they interact with citizens—from the data center to the mobile device. Customers work with us to develop applications and experiences that excite, engage and create resource-saving opportunities. Effectively deploy, monitor and secure their applications and infrastructure. And power innovation by understanding, planning, managing and controlling infrastructure to ensure the best possible outcomes. Partner with CA to thrive in the application economy. Learn more at ca.com/publicsector.
Exhibitors and Sponsors

**CARFAX**  
Daily News Cosponsor  
Samantha Fitzgerald | samanthafitzgerald@carfax.com  
703-850-6035 | www.carfax.com  

Carfax, a unit of IHS Markit (Nasdaq: INFO), is the vehicle history expert for used car buyers, sellers and the automotive industry. Carfax created the Vehicle History Report in 1986 and continues to develop innovative services – like Carfax Used Car Listings and myCarfax – that make it easier to shop, buy, own and sell a used car. The company maintains a database comprising over 17 billion vehicle history records from more than 100,000 sources worldwide. Get a free Carfax® Vehicle History Report from dealers with every used car for sale on Carfax.com or look for Carfax Advantage™ dealers in your area and say ‘Show Me the Carfax™’. Based in London, IHS Markit is a world leader in critical information, analytics and solutions.

**CBN Secure Technologies, Inc.**  
Booth 111  
Dan Sanchez | dsanchez@cbnsti.com  
434-799-9280, ext. 4494 | www.cbnco.com  

CBN Secure Technologies delivers the highest standards of security, quality, and stability in identification documents and issuance systems. Our leadership in the identification solutions market is built on a tradition of customer-focused relationships. We do business differently, not just delivering our solutions on time and as advertised but providing leadership and working with our customers to address their changing business and technology needs. We proudly deliver the most trusted, polycarbonate, laser engraved DL/ID solutions from our purpose built North American operations to seven leading AAMVA jurisdictions, including New York State, the Commonwealth of Virginia, State of Wisconsin and Province of Alberta.

**Celtic Systems**  
Booth 108  
Joe McCormick | contact@celtic.bz  
480-682-3791 | www.celtic.bz  

Since 2003, Celtic Systems has been a leading developer of enterprise solutions for motor vehicle administrations throughout the United States and Canada. Our extensive experience solving the problems of government agencies enables us to effectively modernize agency-wide systems and supporting technologies.
Exhibitors and Sponsors

**CSG Government Solutions**
**Booth 313**

Patti Garofalo | pgarofalo@csgdelivers.com
312-444-2760 | www.csgdelivers.com

CSG Government Solutions is a national leader in planning, managing, and supporting complex projects that modernize the information technology and business processes of large government programs. CSG’s Motor Vehicle program expertise helps you streamline processes and implement new technologies to modernize licensing and registration, highway safety, enforcement, and other functions. Since 1997, we have applied our expertise, innovation, and results-oriented mindset to the most complex program modernization projects of over 150 government and other organizations. We work with our clients in a spirit of partnership and collaboration to deliver the right results at the right time, for the right price.

**CVR – Computerized Vehicle Registration**
**Daily News Cosponsor**

Ken Mehall | kmehall@cvrreg.com
248-219-5032 | www.cvrconnect.com

Computerized Vehicle Registration (CVR) is a General Partnership between CDK Global and the Reynolds and Reynolds Company. Formed in 1992, CVR is the leading provider of Electronic Vehicle Registration and Titling programs in partnership with Motor Vehicle Agencies across the US. CVR currently has value added programs operational in 23 states and over 16,000 clients. CVR pioneered dramatic improvements in the speed, accuracy, efficiency, and security of the Vehicle Registration and Title process while extending this capability to the point of purchase. CVR processes over 15 million vehicle transactions and over 4 million secure DMV inquiries annually. CVR is dedicated to partnering with Motor Vehicle Agencies and key Dealer Associations to deliver process improvement, financial and operational benefits that translate to alternative delivery services and high value options offered to the driving public.
Exhibitors and Sponsors

**DataBank IMX**  
**Booth 204**

Glenn Walther | gwalther@databankimx.com  

DataBank is North America’s leading end-to-end business process solution provider. We tailor our tools, services and solutions to fit the way you work, simplifying your business processes. We are backed by our proven track record of boosting productivity and saving money amongst clients of all industries and sizes. Our offerings range from content management software, business process outsourcing, and workflow design and implementation. These highly configurable, ‘a la carte’ solutions can be out-of-the-box for hassle-free deployment, customized to address unique business needs or completely managed by our team of experts, allowing you to focus on your core business.

**Dealertrack, Inc.**  
**Attendee Bag Cosponsor**

Beverly DeVine | bev.devine@coxautoinc.com  
916-854-5444 | www.dealertrack.com

Dealertrack, a Cox Automotive company, is dedicated to helping jurisdictions increase the efficiency of their title and registration processes by providing software solutions that seamlessly integrate jurisdiction and industry workflows. Our innovative, web-based software solutions result in reduced jurisdictional costs, improved customer satisfaction, and increased staff productivity — at no cost to the jurisdiction. The Collateral Management Services team pioneered Electronic Lien and Title, which Dealertrack offers in 23 jurisdictions. The Registration and Titling Solutions team provides electronic registration and titling services in 15 states. Dealertrack also delivers specialty state solutions including Electronic Temporary Tags, ELT Gateway, and Motor Vehicle Inquiry.

**DivcoData**  
**Booth 307**

Jeff Glass | jglass@divcompanies.com  
423-596-2020 | www.divcompanies.com

DivcoData is a full service print and mailing facility located in Chattanooga, TN. We have been in business for 25 years and work in 9 states in the south with our full solutions with tax statements, certified letters, solid waste services and monthly tag renewals. We currently process, print and mail out over 200,000 tag renewals per month for the state of Mississippi. Our services create efficiencies that help your office run smoother by customizing a professional look tag renewal bill for your county this is easy to read and understand for your customers. We look forward to being part of the AAMVA Organization and working with our services.
Donate Life America
Booth 203

Hilary Czarda | hczarda@donatelife.net
804-377-3584 | www.donatelife.net

Donate Life America is a 501(c)3 nonprofit alliance of national organizations and Donate Life State Teams across the United States committed to increasing the number of donated organs, eyes and tissue available for transplant to save and heal lives. Donate Life America manages and promotes the national brand for donation, Donate Life℠; develops and executes effective multi-media donor education programs; motivates the American public to register now as organ, eye and tissue donors; manages the National Donate Life Registry, RegisterMe.org; and assists Donate Life State Teams and national partners in facilitating high-performing donor registration programs.

Entrust Datacard
Booth 106
Attendee Bag Cosponsor

Tim Klabunde | tim.klabunde@entrustdatacard.com
952-988-1248 | www.entrustdatacard.com

Entrust Datacard helps governments and integrators reduce risk and implement secure, reliable and efficient ID and credential-management programs. Entrust Datacard has delivered innovative solutions for over 400 government ID programs in more than 100 countries, including over 65 driver’s license programs worldwide, and 18 in North America. A deep understanding of industry best practices and standards, along with open, flexible architecture, ensures security and flexibility for customers. Additionally, Entrust Datacard offers a Secure Issuance Anywhere™ platform, which includes best-in-class personalization hardware, identity management software, supplies and services — providing the most comprehensive identity and credential-management solutions available. Entrust Datacard’s expertise and experience includes over 40 years of customer success and a world-class service and support network in over 150 countries.
Exhibitors and Sponsors

**Envision Payment Solutions**  
Booth 104

Chuck Hobbs | Chuck.hobbs@envisionpayments.com  
770-709-3004 | www.envisionpayments.com

Envision Payment Solutions offers a unique **No-Cost** NSF Check and ACH Guarantee Program that transforms returned DMV payments into guaranteed revenue. Our service removes the time consuming collection process from the DMV’s daily work, so your staff can concentrate on more important tasks. Envision handles all the calls, the notices, and follow-ups with your customers. We customize daily reporting back to your department to meet your state’s needs. Regardless of whether we collect on the returned items, Envision funds your department for qualified returns — Guaranteed! Join thousands of locations across the USA that no longer waste valuable time processing bounced payments. Envision does the work and funds your DMV office: Guaranteed!

**Evolis Inc.**  
Booth 206

Jean Charles Pichon | jcpichon@evolis.com  
954-777-9262 | www.evolis.com

Evolis designs, manufactures, and markets a comprehensive range of printing systems and plastic card personalization solutions. The Evolis systems enable decentralized printing of driver’s licenses and/or government ID’s using our new laser engraving solution and the standard PVC card printing options, directly within your administrative offices. Evolis is now ranked as the industry leader worldwide. Our expertise is recognized by systems integrators, key accounts and end users for a wide variety of projects. You too can benefit from our leadership, our proven solutions and our international expertise.

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John Drewke | john.drewke@experian.com  
224-698-3077 | www.autocheck.com

Experian Automotive provides information services and market intelligence that enables results-driven professionals to gain the fullest possible understanding of the market, the vehicles and the people who buy them. Its North American Vehicle Database℠ houses data on over 750 million vehicles and, with Experian’s credit, consumer and business information, provides an integrated perspective into the automotive marketplace. Experian Automotive’s AutoCheck® vehicle history reports provide dealers and consumers with in-depth information, allowing them to confidently understand, compare and select the right vehicles.
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Scott Slick | scott.slick@exploreda.com | (Scott) 952-843-3183  
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Explore Information Services, LLC. For more than 20 years, Explore has been a trusted partner of government entities in providing violation monitoring and driver record information to the insurance industry and employers. Explore’s IRP and IFTA software solutions for government automate critical processes, improve efficiency and reduce costs, while serving motor carriers more effectively. For more information please visit www.exploreda.com.

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James G. Harrison | JHarrison@FastEnterprises.com  
877-275-3278 | FastEnterprises.com  
Fast Enterprises is the premier provider of solutions for DMV system modernization. Our commercial off-the-shelf (COTS) solution, FastDS-VS, has been implemented in eight motor vehicle agencies and two more states will come into production in the next several months. Our software is configured, rather than programmed, to meet any agency’s specific business and technical objectives, as proven by the diversity of our current user states. The solution is browser-based, platform-independent, and SOA-compliant. It runs on industry-standard hardware, database management systems, and operating systems. Our unblemished track record of on-time on-budget projects is unmatched in the industry. Ask our customers how FAST can help your modernization effort succeed!

Gemalto  
Booth 201  
Private-Label Water Sponsor  
Steve Purdy | steve.purdy@gemalto.com  
Gemalto is now the fastest-growing DL/ID solutions provider in North America with multiple successful jurisdiction migrations to our robust capture and issuance solutions. Bringing combined global and regional experience – our work with 180 countries and the legacy of Marquis ID Systems – we are uniquely positioned to deliver the solutions you need today and provide a path to innovations for tomorrow, including digital driver’s licenses, multi-program smart cards, and advanced capture and biometric matching systems.
Exhibitors and Sponsors

Global Enterprise Technologies North America
Booth 109

Joel Perez | Jperez@getgroupna.com
781-890-6700 | www.getgroupna.com

Since 1994, Global Enterprise Technologies Corp. (GET Group NA) has provided secure, advanced, and complete solutions that enhance citizen IDs and meet our diversified customer needs, while ensuring timely delivery with optimum quality standards served by a reliable, innovative, committed, flexible, and trusted work force. While doing so, we ensure that we maintain a long-term relationship with all our stakeholders based on integrity, trust and respect. Our company brings together the most innovative technologies available in the market to provide high-end secure solutions that enhance Identity, Credential, and Access Management (ICAM) for: US & Canadian Government Agencies, Motor Vehicle Agencies, State, Provincial and Local Government and Law Enforcement Agencies.

Grant Street Group
Booth 202

Phil Runyard | Phil.Runyard@GrantStreet.com
412-246-1341 | www.GrantStreet.com

Grant Street Group provides customized E-payment solutions for motor vehicle applications. For over 20 years, we have been a leader and innovator of government web-based software and services. We provide quality software and uncompromising support to help government work better and deliver on its mission to provide reliable and efficient services. We process over 2 million credit and debit card payments for the Ohio Bureau of Motor Vehicles each year, as well as for many other motor vehicle administrators nationwide.

HDI Solutions, LLC
Opening Session Sponsor

Leah Stowe | leah.stowe@hdisolutions.com
334-466-3065 | www.hdisolutions.com

HDI Solutions, LLC engages in software development, records administration, case management, and database administration activities for law enforcement and motor vehicle agencies. Founded in 1981, HDI has earned a solid reputation for providing quality custom services for its clients to increase efficiency and transform data into meaningful information. Whether agencies need to track criminal cases, verify motor vehicle insurance, transform crash record data, or meet any other legislative mandate, HDI possesses the experience necessary to assist clients in meeting their requirements efficiently, effectively, while being on time and within budget. Let us show you how we can help your agency!
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IdentoGO® offers nationwide retail locations featuring state-of-the-art electronic fingerprint capture capabilities and other identity-related products and services. IdentoGO® Centers are operated by MorphoTrust USA, the U.S. leader in identity solutions. IdentoGO provides identity-related services including the secure capture and transmission of electronic fingerprints for employment, certification, licensing and other verification purposes. TSA Pre✓®, Birth Certify, I-9 Employment Eligibility Verification, photos and Personal Identity History Reports are also available at participating locations. Tour our RV on the show floor to see what an IdentoGO enrollment unit might look like in your DMV. While there, sign up to enroll into TSA Pre✓®.

Industry Advisory Board
Tennessee State Reception & Travel Assistance Sponsor
Kathleen Synstegaard | kathleen.synstegaard@veridos.com
612-618-5124
The Industry Advisory Board (IAB) supports its mission by serving as trusted advisors to AAMVA and its members. As a long-standing organization with diverse industry member representation, the IAB works with AAMVA to: Add value to the Association; Enhance communication and understanding between the private sector and AAMVA members; Promote the adoption of industry best practices that align with AAMVA’s mission and Assist AAMVA in advancing programs and policies that jointly benefit industry and AAMVA members. Through its sponsorship and scholarship efforts, the IAB helps AAMVA, its Regions and its members meet to bring about positive and impactful change.

Infosys Public Services
Booth 300
John L. McDonald | john_mcdonald01@infosys.com
860-818-4764 | www.infosyspublicservices.com
Infosys Public Services is a leader in business consulting and technology solutions. We partner with transportation agencies to implement solutions that are scalable, upgradeable – allowing them to stay ahead of the innovation curve. Our solutions are based on commercial off the shelf (COTS) software components, and combined with our execution excellence and proven best practices allow clients to renew themselves while also creating new avenues to generate value. Visit www.infosyspublicservices.com to learn more.
Exhibitors and Sponsors

Insurance Information Exchange (iiX)
Administrators Dinner Cosponsor

Katie James | kjames@verisk.com
979-393-9182 | www.iix.com

Insurance Information Exchange (iiX), a member of the Verisk Analytics family of companies, is a leading provider of information, including motor vehicle records (MVRs), to insurance professionals and employers. Verisk is the property and casualty insurance industry’s leading supplier of statistical, actuarial, underwriting and claims data and decision support services. Dedicated to privacy, iiX provides employment screening and insurance underwriting reports nationwide through a state MVR network and nationally recognized consumer reporting agencies.

Insure-Rite Inc.
Tuesday Afternoon Networking Break Cosponsor

Richard Kasteler | rkasteler@insure-rite.com
801-531-0731 | www.insure-rite.com

Insure-Rite is a motor vehicle liability insurance verification system provider. The system uses a comprehensive system of tools designed specifically to meet the uninsured motorist identification needs of any jurisdiction. Building on individual successes in Utah, and joint success in Texas and West Virginia our services are unparalleled in the vehicle insurance verification services industry. The Insure-Rite team has more than 20 years of experience with insurance verification systems in Utah, Texas, Wyoming and West Virginia including: Data Exchange, Letter Campaigns, Customer Service Call Centers, Law Enforcement Interface and the IICMVA WEB services model.

Intellectual Technology Inc. (ITI)
Booth 101
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Randy Gray | rgray@iti4dmv.com
615-414-8845 | www.iti4dmv.com

ITI’s solutions are proven to lower costs, increase revenue, shorten wait times and reduce fraud. Solutions include Self-Service Kiosks, print on demand registration printing, License Plates software, Mobile Solutions and Centralized Fulfillment. All ITI solutions are driven by proprietary “DMV on Demand” software and includes integration, inventory management, maintenance, call center support, on-site service, printers, documents and supplies. ITI’s proprietary “DMV on Demand” software lets states securely issue vehicle registrations, license plates and other official items while providing real time reporting, comprehensive auditing, service tracking and complete inventory management that DMV’s desperately need.
Exhibitors and Sponsors

**John R. Wald Company, Inc.**
**Booth 100**

Lynn Conaway | LConaway@jrwald.com
800-221-9253 | www.jrwald.com

Since 1924 the John R. Wald Company has specialized in providing license plate production and distribution systems to manufacturers world-wide. Current Digital Printing technology is at the core of our system for Flat or Embossed license plates and will accommodate reflective sheeting from multiple vendors. Taking our expertise to the next level, we’re excited to bring you our DigiTag™ Direct Mail System. License Plates, documents and decals delivered directly to your customer’s mailbox. Wald – this time we’re thinking “Inside the Box”.

**Keesing Technologies**
**Booth 205**

Mel Krul | m.krul@keesingtechnologies.com
0031 (0)20 7157 824 | www.keesingdocumentchecker.com

Keesing Technologies was founded in 1923 and leads the way in digital ID document authentication solutions. The objective of Keesing Technologies is to help organizations prevent counterfeiting and combat fraud by providing the world’s best authentication solutions. To this end, we market a range of printed and digital solutions that allow users – from document professionals to untrained staff – to assess the authenticity of nearly all ID documents currently in circulation. Solutions that provide you with the assurance of a document’s authenticity.

**LexisNexis Payment Solutions**
**Booth 304**

Kelly Tralongo | kelly.tralongo@lexisnexis.com
800-669-8313, ext 86853 | http://paymentsolutions.lexisnexis.com

LexisNexis® Payment Solutions is a division of LexisNexis® Risk Solutions (risk.lexisnexis.com) the leader in providing essential information that helps advance industry and society, serving commercial organizations and government agencies. LexisNexis Payment Solutions helps automate payments for government agencies including fees, utility bills, license renewals, citations, monthly payments and much, much more. Services include online credit card/e-check payments, IVR phone payments, credit/debit payment at the counter, internal office system payments and payments by mail.
Exhibitors and Sponsors

**LexisNexis Risk Solutions Inc., Insurance Data Solutions**  
*Board of Directors Breakfast Sponsor*

Dale Brown | dale.brown@lexisnexisrisk.com  
678-694-3861 | www.lexisnexis.com/risk/

LexisNexis Risk Solutions Inc. is a leader in providing essential information, including driving records that helps customers across all industries and government predict, assess and manage risk. Combining cutting-edge technology, unique data and advanced scoring analytics, we provide products and services that address evolving client needs in the risk sector while upholding the highest standards of security and privacy.

**Manheim**  
*President’s Welcome Reception Cosponsor*

Karyn Wrye | karyn.wrye@coxautoinc.com  
615-300-6758 | www.manheim.com

A subsidiary of Atlanta-based Cox Enterprises, and part of Cox Automotive, Manheim was established in 1945 as a wholesale vehicle auction operation. With more than 20,000 employees in 121 operating locations around the world, Manheim is the leading global provider of vehicle remarketing services, connecting buyers and sellers of used vehicles to the largest wholesale used vehicle marketplace. Registering nearly seven million vehicles per year, the company helps dealer and commercial customers, including automotive dealerships, banks, car rental agencies and auto manufacturers achieve results by providing physical and digital auction channels, data analysis, financing, transportation and mobile products and solutions. In addition to transforming the wholesale vehicle buying and selling experience through investments in technology and innovative products and services, Manheim stays focused on its employees, the environment and the communities it serves.

**Mathtech, Inc.**  
*Booth 208*

Steven Young | syoung@mathtechinc.com  
609-689-8520 | www.mathtechinc.com

Agency System & Process Modernization — Clear Direction for Project Success. Mathtech has a 50-year tradition of successfully completing projects and working collaboratively with our clients. Mathtech has significant experience working with jurisdictions to plan and implement system modernizations. Our consultants help agencies define goals and create a vision for new business processes and technology. We help define requirements, prepare RFPs, design enterprise architectures, develop Business and IT Strategic plans, implement databases and systems, and manage large projects. Our PMO/Oversight/IV&V team has helped many agencies successfully complete complex projects. Contact us and we can share many lessons learned from other projects.
Exhibitors and Sponsors

Matica Technologies, Inc.
Booth 308

Bill Potwin | b.potwin@maticatech.com
864-272-1199 ext. 131 | www.maticatech.com

Matica manufactures equipment for central and over-the-counter (OTC) issuance of driver licenses and ID cards. Our DL-specific products include our very popular XID line of desktop card printers; desktop laser engravers; and printers, lasers and mailing equipment for central issuance. Six U.S. states have chosen Matica for their DL/ID issuance, and each state that has reached the end of its initial contract term using Matica equipment has chosen to continue using Matica products for their next contract term. We think this speaks volumes about our product reliability, post-sale support, and overall commitment to customer satisfaction.

MorphoTrust USA
Booth 310

Julie Zomar | jzomar@morphotrust.com
978-215-2400 | www.morphotrust.com

MorphoTrust USA – The Identity Company™ – is leading the digital identity transformation by simplifying, protecting and securing the lives of the American people everywhere identity matters. For nearly 60 years MorphoTrust has brought innovative technology to serve MVA customers. Currently, MorphoTrust is helping to define and architect the next generation of credential and authentication solutions to prove and secure identities for in-person and online transactions. Stop by MorphoTrust’s booth to learn more about our electronic ID (eID), mobile driver’s license (mDL), secure physical driver’s licenses, Driver 360 Modernization Solution and more.

YOUR WORLD: Simplified • Protected • Secured

Motor Vehicle Network (MVN)
Booth 113
Youth T-Shirt & Youth Registration Bag Sponsor

Brad Savage | bsavage@mvnetwork.com
800-922-9933 | www.mvnetwork.com

Motor Vehicle Network (MVN) installs high-definition flat screen TVs in DMV offices which broadcast information to customers in the waiting area without the use of audio. MVN is used as a communications tool between DMV headquarters and their customers to update current events, promote safety initiatives, changes to regulations, emergency messages and office procedure information. In addition, MVN can integrate with your queuing provider, partitioning the screen to show the current queuing numbers. Through sponsorship underwriting, MVN installs, updates and maintains the system at no cost to the jurisdiction. Our established longevity and customer service commitment has resulted in MVN’s outstanding reputation across the country.
Exhibitors and Sponsors

MV VeriSol
Booth 112

Charlie Pecchio | cpecchio@mvverisol.com
888-837-4765 ext. 121 | www.mvverisol.com

MV VeriSol provides a comprehensive turnkey solution for real-time motor vehicle insurance verification. MV VeriSol’s Motor Vehicle Insurance Verification software (MVIV™) performs both event-based verification (traffic stops, registrations, accidents, courts) and ongoing verification to identify cancellations and gaps in coverage. MVIV performs online verification directly with insurance companies based on IICMVA specifications and industry standards with enhancements and integration as required by each jurisdiction. MVIV can reduce the uninsured motorist rate by up to 80% while providing a positive cash flow for the jurisdiction. Each jurisdiction has the flexibility to implement differently based on legislation, business rules, preferences, and budget.

NIC
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Kellie Benoit Kerstetter | kellie@egov.com
615-424-7839 | www.egov.com

NIC is the nation’s leading provider of digital government services, mobile applications, and secure payment processing solutions. We manage more than 250 motor vehicle- and driver-related online services in 28 states that make it easy for constituents to interact with DMV agencies at any time of day or night from any device. We use technology to simplify complex processes, reduce agency costs, and deliver high driver satisfaction. Our proven self-funded solution also provide user-friendly services at no cost to DMV agencies.

Parsons
Booth 102

Joseph Battista | joseph.battista@parsons.com
717-919-1577 | www.parsons.com

Parsons is a market leading engineering and program management firm that provides innovative solutions for Transportation and DMV agencies. Parsons Systems Group designs and operates vehicle safety and emissions inspection programs in North America and intelligent transportation systems worldwide. Our team has designed, developed, and created an innovative and proven suite of inspection and auditing systems and services, most notably our tablet-based solutions for vehicle safety and emissions programs. Parsons also provides cyber security and data information protection solutions to government organizations to identify, mitigate and respond to issues including data breaches and technical infrastructure security. Our solutions help our clients avert threats, assess risk and respond to information breaches.
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2018 Region II Conference Host
Booth 303

D’Ann Amos  | Dann.Amos@scdmv.net
803-896-6822 | www.scdmvonline.com

The State of South Carolina looks forward to hosting the 2018 Region II AAMVA Conference in Myrtle Beach! We invite you to join the SCDMV and other AAMVA colleagues next summer! Stop by our booth to experience the best of South Carolina!

SURYS
SURYS Inc
Booth 207

James Kipp  | j.kipp@surys.com
973-567-8960 | www.surys.com

SURYS Inc….The new name for Hologram Industries - SecureMark Decal. SURYS Inc. is a multi-faceted security provider, which has earned its “pedigree of success” on behalf of governments worldwide for over the past three decades. SURYS Inc. offers a broad portfolio of security products (vehicle decals, laminates and Embedded OVD’s for D/L and labels) based on the innovative applications of optical, material and digital sciences to reduce car theft and fraudulent identity documents, registration plates and windshield decals. SURYS Inc. is a vertically integrated secure facility located in Trumbull, Connecticut…from origination, security printing, converting and fulfillment, our procedure are compliant with the highest security standards for controlled production of high-security components.

Tech Mahindra
Booth 107

Aman Sethi  | Aman.sethi@techmahindra.com
847-275-5791 | www.techmahindra.com

Tech Mahindra, a USD $4 bn company with more than 107,000 professionals, is providing transformation solutions and services across 90 countries for over 25 years. Our public sector focused practice is helping our customers save costs, improve process quality, increase productivity, and create satisfying experiences for all stakeholders. Built on domain knowledge, process reengineering and best-in-class IT systems, we provide solutions in the area Motor Vehicles, Public Budgeting, Grants Management, SAP, Document Management, Mobility and Cloud solutions among others. Tech Mahindra is currently helping multiple DMVs in their transformation journey.
Exhibitors and Sponsors

Tennessee Highway Patrol
Booth 315
Colonel Tracy G. Trott | Tracy.trott@tn.gov
615-251-5175 | https://www.tn.gov/safety/

The Tennessee Highway Patrol is a national leader in public safety recently being named 1st place winner by the IACP as best State Police Agency 501-1500 Troopers in 2016. The THP is a full service law enforcement agency with a criminal investigation and identity crimes unit to go along with many specialized services such as SWAT, Aviation, K-9, Training, Special Programs, DARE, Interdiction Patrol, Crash Reconstruction, Executive Protection Unit, Support Services, Commercial Vehicle Enforcement Section and Capitol Security Unit. They have 921 sworn trooper positions with another 175 civilian employees and a budget of approximately 118 million dollars.

TitleTec/Autopoint
Thursday Morning Networking Break Cosponsor
Dan Cinnamon | Dan.Cinnamon@TitleTec.com
916-712-0047 | www.autopoint.com/titletec-about

Founded in 2005 and acquired by Solera Holdings (Solera) in 2015, Title Technologies, Inc. (TitleTec) creates a mutually beneficial relationship between the jurisdiction, the vehicle industry and motorist. Everything we do is about creating empowering connections that just work for all parties. To accomplish this, TitleTec utilizes its Autopoint suite of solutions, which streamlines the registration and titling process throughout the vehicle lifecycle, while maintaining rigorous safeguards to ensure information integrity throughout the process.

TrueCar
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Patrick Watson | Pwatson@truecar.com
803-360-6094 | www.truecar.com

TrueCar is an information and technology platform that enables its users to communicate with TrueCar Certified Dealers for a hassle-free car-buying experience.

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**Valid USA – Identity Solutions**  
**Booth 209**  
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Mike Fox | mfox@validusa.com  
260.414.6346  www.validusa.com

Valid USA delivers Driver’s License programs through our innovative, highly-secure solutions, configured to the unique needs of jurisdictions and provinces. We offer a product approach to DMV’s, in contrast to the one-off implementations common in the market today. Our product approach ensures a stable and up-to-date solution which performs consistently across all deployed installations.

Veridos Identity Solutions

**Booth 103**  
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Kathleen Synstegaard | Kathleen.synstegaard@veridos.com  
612-618-5124  www.veridos.com

Veridos is a trusted provider of advanced, turnkey driver license solutions for over 50% of Canada’s citizens including Ontario, Saskatchewan and Manitoba. Globally, Veridos has implemented more than 150 government projects in the past 25 years. Our heritage includes creating and pioneering secure identification and identity solutions, with 100% focus on government identification programs.

Waldale Irwin Hodson Group

**Booth 110**

Paul Fussner | fussner@wihgroup.com  
440-358-9488  www.waldale.com

The **Waldale Irwin Hodson Group**, with six License Plate manufacturing and fulfillment sites located across both the United States and Canada, provides a wide range of products and services to both the License Plate and Motor Vehicle communities. We use the most current industry ‘best practice’ concepts to supply our North American jurisdictional customers with first rate, quality products and superior customer service.
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Hosted at the Sheraton Myrtle Beach Convention Center Hotel, the 2018 conference is two blocks from the Atlantic Ocean. Imagine waking up to a sunrise over sparkling blue water before learning more about industry trends that affect us every day. Not to mention enjoying a perfect beach front sunset!

Please join us next summer as we experience the best of South Carolina, make new friends, and are introduced to new technologies from a variety of vendors.

We look forward to seeing you in South Carolina!

Kevin Shwedo, Executive Director
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