Program

American Association of Motor Vehicle Administrators
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PPG TESLIN® Substrate

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Dear AAMVA Members —

Welcome to Maine! It’s about time you got here. We’ve been waiting for you, and we hope that we put on a great show for you during your stay.

In 1935, the Maine Legislature adopted a law that changed our motor vehicle registration plates to include the motto “VACATIONLAND” at the bottom of the plate. The move was in recognition of Maine’s growing importance as a tourist destination. Margaret Bourke-White, the famed documentary photographer, tantalized the nation with her immortal portraits of Maine as she traveled U.S. Route 1 from Key West to Fort Kent. Maine still offers rich rewards for the touring motorist.

You can drive to Fort Kent, of course, and see moose along the way through the lush potato fields of the St. John Valley. You can cruise along the midcoast region, and stop in Bar Harbor to visit Acadia National Park, one of America’s most popular destinations. You could explore the western mountains of the Rangeley area made famous for its remote trout ponds by the writer Louise Dickinson Rich. There’s the Kneisel Hall Chamber Music Festival in Blue Hill, the Maine Lobster Festival in Rockland, and the adventurous shouldn’t leave out Eastport and Quoddy Head Lighthouse, the easternmost point in the United States. You can catch a fabulous outdoor concert in Bangor (and maybe meet Stephen King at one of the ghost tours!) or find bargains in the outlet shops of Kittery.

But you don’t have to go far to enjoy the best of Maine. Portland’s distinctive Old Port boasts some of Maine’s finest restaurants. In fact, you could eat at a different restaurant for breakfast, lunch and dinner in Portland and not visit them all in a year. Also, you’re just down the road from Freeport and the broad array of shops there—including Maine’s flagship outdoor retailer, L.L. Bean. Don’t worry about getting there before they close. Bean’s is open 24 hours a day, 365 days a year. The store doesn’t even have locks.

The work we share as motor vehicle administrators is critical to America’s mobility, commerce, and as you can divine from what I’ve offered you above, to our shared national experience as Americans. Providing the services we do to our neighbors with the commitment we share is something we can be proud of. As we take that work forward now, we’re just pleased to have you here in Maine with us. Have a great conference!

Matt Dunlap

Maine Secretary of State
Dear AAMVA Region I Guests,

Welcome to Maine for the 2017 AAMVA Region I Conference and thank you for coming. It is inspiring to have such a large group of participants join us here in Maine. My team has been working diligently to provide a program that will be innovative and creative with knowledge that will help all jurisdictions help meet their customer’s needs.

The conference will provide both general and concurrent sessions on topics of today’s most relevant motor vehicle and law enforcement related issues. The conference agenda has planned time for networking and learning, while experiencing just a small portion of what Maine has to offer.

While staying in Portland, I encourage you to explore our working fishing wharves and converted warehouses with restaurants and shops. From ornate mansions to ocean views, this charming city – the largest in Maine – will enchant you. At the end of the day, unwind and enjoy yourself at one of the city’s brewpubs.

I hope you all will remember your visit to Maine for years to come! I thank you for coming and hope you leave understanding why Maine’s slogan is “Maine the way life should be”.

Sincerely,

Patty A. Morneault, 2016 President

AAMVA, Region I
Board of Directors

President
Patty Morneault
Deputy Secretary of State
Maine Bureau of Motor Vehicles

Vice President
Scott Vien
Director
Delaware Division of Motor Vehicles

Secretary/Treasurer
Christine Nizer
Administrator
Maryland Motor Vehicle Administration

Immediate Past President
Robert Ide
Commissioner
Vermont Department of Public Safety

Members at Large
Graham L. Miner
Director, Highway Safety Division,
Prince Edward Island Department
and Infrastructure Renewal

Walter “Bud” Craddock
Administrator
Rhode Island Division of Motor Vehicles

AAMVA Executive Committee
Representative for Region I
Kurt Myers
Deputy Secretary, Pennsylvania Driver
and Vehicle Services

Ex-Officio Member
Anne S. Ferro
President & CEO
AAMVA

Regional Director
Patrice Aasmo
Director
Member Support Regions I & II, AAMVA

Jurisdictions

Connecticut
Delaware
District of Columbia
Maine
Maryland
Massachusetts
New Brunswick
New Hampshire
New Jersey
New York
Newfoundland and Labrador
Nova Scotia
Ontario
Pennsylvania
Prince Edward Island
Quebec
Rhode Island
Vermont
Conference Planning Team

Leslie Soares  
Maine Bureau of Motor Vehicles

Jennifer Pease  
Maine Bureau of Motor Vehicles

Mark Silk  
Maine Bureau of Motor Vehicles

Garry Hinkley  
Maine Bureau of Motor Vehicles

Larry Boivin  
Maine Bureau of Motor Vehicles

Linda Grant  
Maine Bureau of Motor Vehicles

Dave Guilmette  
Maine Bureau of Motor Vehicles

Lucia Nadeau  
Maine Bureau of Motor Vehicles

Patrice Aasmo  
AAMVA

Chris Anninos  
AAMVA

Damian Bass  
AAMVA

Me’Shell Drigo  
AAMVA

Dianne Graham  
AAMVA

Jessica Hill  
AAMVA

Robinson Ojo  
AAMVA

Kathi Springer  
AAMVA

Rob Stershic  
AAMVA

During your stay, if you have questions, concerns or require information, please do not hesitate to ask any of the conference staff members. You can identify the staff by their blue conference vests.
Conference Office
The Conference Office is in the York Room. Should you need assistance with conference details, the office will be open during the following hours:
Saturday, July 8    9:00 am – 5:00 pm
Sunday July 9    9:00 am – 5:00 pm
Monday, July 10    7:30 am – 5:00 pm
Tuesday, July 11    9:00 am – 5:00 pm
Wednesday, July 12    7:30 am – 5:00 pm

Registration and Cyber Café
Registration is located in the Lobby, just outside of the Ballroom. Registration and Cyber Café are open during the following hours:
Saturday, July 8    1:00 pm – 5:00 pm
Sunday, July 9    1:00 pm – 5:00 pm
Monday, July 10    7:15 am – 3:30 pm
Tuesday, July 11   9:00 am – 3:30 pm
Wednesday, July 12  7:30 am – 3:30 pm

Exhibit Hall
The Exhibit Hall is located in the Casco Bay Exhibit Hall. The Exhibit Hall is open during the following hours:
Sunday, July 9    6:30 pm – 8:30 pm
Monday, July 10   7:30 am – 3:30 pm
Tuesday, July 11  9:00 am – 3:30 pm

Name Badges
Your AAMVA Region I name badge is your “ticket” into all conference meetings and activities. The name badge is required for participation at all conference functions. Name badge holders courtesy of Applus Technologies

Communication Devices
Please be courteous to fellow attendees by ensuring cell phones and other mobile devices are set to vibrate prior to all sessions and events.
AAMVA Region I is proud to provide a conference app. The app can be downloaded from the Apple, Android, and Microsoft stores by searching AAMVA. Search for “AAMVA Conferencing,” then click the plus sign (+) to add the 2017 Region I Conference app.

**Conference App**

**Conference Attire**

The temperature in Portland, Maine ranges from the high 50s to the high 70s.

**Saturday, July 8**

Administrators Dinner – Ri Ra Irish Pub – Casual
(“good walking shoes suggested”)
(Administrators/Sponsors only)

**Sunday, July 9**

Board of Directors Lunch - Casual
(Board/Sponsors only)
Board Meeting – Casual
President’s Welcome Reception – Casual

**Monday, July 10**

Opening Ceremonies – Business Casual
Sessions – Casual
Region I Night of Networking – Casco Bay Cruise and Lobster Bake – Very Casual

**Tuesday, July 11**

Traditional Past Presidents’ Breakfast – Casual
Sessions – Casual
Maine State Reception and Banquet - Any attire that matches your hat

**Wednesday, July 12**

Sessions – Casual
Awards Luncheon – Casual
Annual Membership Meeting – Casual

**Terms**

**Business**

For men, suit/coat and tie;
For women, jacket, skirt/slacks

**Business Casual**

For men, collared shirt, slacks/khakis;
For women, covered shoulders, skirt/slacks/khakis

**Casual**

For men, collared shirt, jeans, nice shorts;
For women, modest tops, jeans, capris, nice shorts

**Very Casual**

For men, t-shirts, jeans, shorts, sandals/flip-flops;
For women, t-shirts, jeans, shorts, sandals/flip-flops

**Formal/Semi-Formal**

For men, suit or dinner jacket;
For women, cocktail attire or nice dress/pantsuit
Program

1:00 pm – 5:00 pm
Lobby
Registration and Cyber Café
Courtesy of Polk

5:30 pm – 9:00 pm
Administrators Dinner – Rí Rá Irish Pub
(Administrators/Sponsors only)
Courtesy of 3M, Gemalto, iiX, Solutions Thru Software International
Meet in the lobby at 5:00 pm for the short walk to restaurant.
Program

7.9 Sunday

10:00 am – 12:00 pm
Somerset
Board of Directors’ Meeting

12:00 pm – 1:00 pm
Oxford
Board of Directors Lunch
Courtesy of Explore Information Services, LexisNexis Risk Solutions

12:00 pm -5:00 pm
Casco Bay Exhibit Hall
Exhibitor Move-in

1:00 pm – 5:00 pm
Lobby
Registration and Cyber Café
Courtesy of Polk

3:30 pm – 5:00 pm
Cumberland/Kennebec
Tolling Reciprocity Roundtable

PRESENTERS
Peter Mills
Executive Director, Maine Turnpike Authority

Richard Somerville
Director of Customer Service, Maine Turnpike Authority

Stephen Collins
Director of Statewide Tolling, Massachusetts Department of Transportation

6:30 pm – 8:30 pm
Casco Bay Exhibit Hall
President’s Welcome Reception
Courtesy of Solutions Thru Software International
Program

7.10 Monday

7:15 am – 3:30 pm
Lobby
Registration and Cyber Café
Courtesy of Polk

7:30 am – 3:30 pm
Casco Bay Exhibit Hall
Exhibit Hall Open

7:30 am – 8:30 am
Casco Bay Exhibit Hall
Breakfast

7:30 am – 8:30 am
Somerset
Newcomer Orientation

8:30 am – 9:30 am
Vermont
GENERAL SESSION
Opening Ceremonies

Call to Order
Patty Morneault
Deputy Secretary of State
Maine Bureau of Motor Vehicles
and President, AAMVA Region I

Invocation
Daniel Whittier
Customer Representative Associate,
Maine Bureau of Motor Vehicles

Presentation and Posting of Colors
Maine State Police Honor Guard
Maine State Police Pipe and Drum Band

National Anthems
O Canada
Sydney Lytton
High Honors Sophomore,
Camden Hills High School

The Star-Spangled Banner
Taylor Dube
Trooper, Maine State Police

Special Guest Speakers
The Honorable Matthew Dunlap
Maine Secretary of State

Colonel Robert A Williams
Maine State Police

The Honorable Bill Diamond
Maine State Senator

The Honorable Ronald Collins
Maine State Senator

The Honorable Andrew McLean
Maine State Representative

Memorial Service
Scott Vien
Director, Delaware Division of Motor Vehicles and Vice President,
AAMVA Region I

Roll Call
Christine Nizer
Administrator, Maryland Motor Vehicle Administration and Secretary/Treasurer, AAMVA Region I

Remarks
Jean Shiomoto
Director, California Department of Motor Vehicles and Chair,
AAMVA Board of Directors
Program

7.10 Monday

Remarks
Anne S. Ferro
President & CEO, AAMVA

Nominating Committee Appointments
Patty Morneault
Deputy Secretary of State
Maine Bureau of Motor Vehicles and President, AAMVA Region I

Charity Event Remarks
Donna Akerson Green RN
Director of Clinical Oncology,
Maine Medical Center Cancer Institute

9:30 am – 10:30 am
Vermont
GENERAL SESSION
Transportation Safety, Setting the Tone
Join us for our opening session, where we will set the stage for the various emerging and relevant topics that will be discussed throughout the conference. Hear about the national approach to transportation safety and initiatives to Drive Toward Zero.

PRESENTERS
Kevin Byrnes
Executive Director, Road Safety User Division, Ontario Ministry of Transportation

10:30 am - 11:00 am
Casco Bay Exhibit Hall
Refreshment Break
Courtesy of Maine Information Network

11:00 am – 12:30 pm
Casco Bay Exhibit Hall
GENERAL SESSION
QuickConnect

12:30 pm – 1:30 pm
Casco Bay Exhibit Hall
Lunch

1:30 pm – 3:00 pm
CONCURRENT SESSIONS
Autonomous Vehicles
Connecticut/Rhode Island
This session will address the many aspects of automated and connected vehicles, including infrastructure requirements, testing being done. Hear about the innovative technology, legislation and regulations and the impact on other states. Speakers may include representatives from NHCNP/VA Tech and Carnegie Mellon Studies.

PRESENTERS
Cathie Curtis
Director of Vehicle Programs, AAMVA

Luisa Paiewonsky
Director, Center for Infrastructure Systems and Technology, Volpe National Transportation Systems Center

Kurt Myers
Deputy Secretary, Pennsylvania Driver and Vehicle Services, and AAMVA Executive Committee Representative for Region I
Verification Systems, S2S and REAL ID
Oxford/Somerset

This session will cover a broad range of topics, including an introductory update from the United States Department of Homeland Security (DHS) on the status of the Real ID Program. This session provides an in-depth and firsthand account of benefits gained by using DHS and AAMVA’s Verification Services. Hear from both state and federal representatives as they share practical experiences participating in AAMVA’s State to State (S2S), Verification of Lawful Status (VLS), US Passport Verification Service (USPVS), Records and Information from DMVs for E-Verify (RIDE) programs, SSOLV and DHS’s Systematic Alien Verification for Entitlements (SAVE). Learn how your own organization can benefit from these important fraud detection tools.

PRESENTERS
Reed Rusniak
Director, Special Projects, AAMVA

Steve Yonkers
Director of Identity and Credentialing/Real ID Program, United States Department of Homeland Security

Timothy Benz
Management & Program Analyst, SAVE Program, Verification Division, U.S. Citizenship and Immigration Services, Department of Homeland Security

Sara Bush
Program Analyst, US Citizenship and Immigration Services

Christine Nizer
Administrator, Maryland Department of Transportation Motor Vehicle Administration and Secretary/Treasurer, AAMVA Region I

Cynthia Taber-Lowry
Lead Business Analyst, AAMVA Driver Services

Critical Incident Management Planning
Vermont

This presentation is designed to assist managers and administrators in the development, planning and employee training with critical incident situations that can occur at public facilities.

PRESENTER
Bruce Hurley
Senior Detective, Maine Bureau of Motor Vehicles

3:00 pm – 3:30 pm
Casco Bay Exhibit Hall
Refreshment Break
3:30 pm – 5:00 pm
CONCURRENT SESSIONS
Bridging the Gap –
MV CDL Disqualifications vs. LE Processing
Vermont
A discussion on the challenges between motor vehicle agencies processing CDL Disqualified drivers and how roadside enforcement determines them.

PRESENTERS
Eric Adair
FMCSA, Maine Division Administrator
Lieutenant Robert Nichols
Commercial Motor Vehicle Safety Unit, Maine State Police
Stephen Ashcroft
Chief, Motor Carrier Services, Maine Bureau of Motor Vehicles
Graham Miner
Director, Highway Safety Division, Prince Edward Island Department and Infrastructure Renewal and Member-at-Large, AAMVA Region I

Internet Vehicle Sales
Connecticut/Rhode Island
Internet vehicle sales are on the rise. Hear what the new AAMVA Working Group has been doing to tackle related issues and learn how other jurisdictions are handling regulation.

PRESENTERS
Cathie Curtis
Director of Vehicle Programs, AAMVA
David Silk
Detective
Maine Bureau of Motor Vehicles

Facial Recognition
Oxford/Somerset
Hear about an exciting, first of its kind multi-state initiative being conducted in New York and Maryland and sponsored by the Federal Motor Carrier Safety Administration that is using facial recognition technology to uncover individuals that continue to defraud motor vehicle authorities.

PRESENTERS
Terri Egan
Executive Deputy Commissioner, New York Department of Motor Vehicles
Owen McShane
Director, Division of Field Investigations, New York Department of Motor Vehicles
Christine Nizer
Administrator, Maryland Motor Vehicle Administration and Secretary/Treasurer, AAMVA Region I
Patricia Velez
Director of Information Technology, Maryland Motor Vehicle Administration

5:30 pm – 10:00 pm
Night of Networking:
Casco Bay Cruise & Peaks Island Lobster Bake
Courtesy of TrueCar
Bus will depart from the Holiday Inn By the Bay entrance beginning at 5:15 pm. The last bus will depart the Holiday Inn at the Bay at 5:40 pm. Cruise leaves the pier at 6:00 pm.
Program

9:00 am – 3:30 pm

Lobby
Registration and Cyber Café
Courtesy of Polk

7:30 am

New Hampshire/Massachusetts Traditional Past Presidents’ Breakfast
Courtesy of U-Haul International

9:00 am – 3:30 pm

Casco Bay Exhibit Hall
Exhibit Hall Open

9:00 am – 10:30 am

Vermont
GENERAL SESSION
Emerging Industry Issues & Trends

Hear from industry what they are anticipating in future years, what trends they are seeing that may impact DMVs, their strategies to stay ahead of the needs and their ideas for servicing the DMVs of the future.

PRESENTERS
Policing & Mobile Driver’s Licenses: Redefining Safety and Identity Management

Rob Mikell
Director of Business Development for Government Mobile Solutions, MorphoTrust

Empty the File Cabinets: No More Paper!
Margaret (“Meg”) Bosak
Program Manager, eDealer Services
Kristen Hernandez
Helpdesk Manager, eDealer Services

Emerging Payment & Payment Card Trends
Brad Hanscom
Manager, Berry Dunn Government Consulting Group
Matthew Bria
Senior Consultant, Berry Dunn Government Consulting Group

10:30 am – 11:00 am

Casco Bay Exhibit Hall
Refreshment Break
Courtesy of SambaSafety

7.11 Tuesday
11:00 am – 12:30 pm
CONCURRENT SESSION
“Good Morning Modernization!”

Vermont

Wake up to the first edition of “Good Morning Modernization”, a talk show designed to provide cutting-edge information on system modernization efforts from throughout our Region. Hear from several jurisdiction and industry panelists as our anchor interviews them on the importance of the many aspects of system redesign and modernization. Wrap-up will include an update on the newly published AAMVA best practices and details on the new system modernization resource page on the web.

ANCHOR
Patrice Aasmo
Director, Member Support
Regions I & II, AAMVA

PANELISTS
Linda Dunstall
Director, Modernization, Road User Safety Division, Ministry of Transportation, Ontario

William R. Joseph
Deputy Director of Motor Vehicles, New Hampshire Department of Safety, Division of Motor Vehicles

Colleen Ogilvie
Deputy Registrar, Massachusetts Department of Transportation, Registry of Motor Vehicles

Atul Jolly
Principal Consultant, Infosys Public Services

Frank Dean
Implementation Consultant, Fast Enterprises, LLC

NMVTIS

Oxford/Somerset

Please join us for an update on the exciting developments in NMVTIS as well as reports from field. Find out how your peers are using NMVTIS as part of their titling and compliance/enforcement processes and the benefits they are able to attain.

PRESENTERS
Priscilla Vaughan
Bureau Chief, Title Anti-Theft, Division of Motor Vehicles, New Hampshire Department of Safety

Vivienne Cameron
Senior Director, AAMVA

Owen McShane
Director of Investigations, New York Department of Motor Vehicles

FMCSA (CDL, National Registry II, Entry Level Driver Training, Drug and Alcohol Clearinghouse)

Connecticut/Rhode Island

An FMCSA update and open discussion regarding pending legislation and regulations etc.

PRESENTERS
Eric Adair
FMCSA, Maine Division Administrator

Melinda (Mindy) Stephens
Senior Business Analyst, Driver Systems, AAMVA

Kevin Lewis
Director, Driver Programs, AAMVA
Program

12:30 pm – 1:30 pm
Casco Bay Exhibit Hall
Lunch

1:30 pm – 3:00 pm
CONCURRENT SESSIONS
Fraud – Imported Vehicles, Fraud Document Trends, Tools to Deter/Detect
Massachusetts
Learn more about fraud trends, tools to detect and remEDIATE fraud; hear a NH case study regarding documents frequently seen at service counters, and how to recognize red flags.

PRESENTERS
Paul Steier
Law Enforcement Program Manager, AAMVA
Steven M. Sebestyen
Apex Consulting
Ronald Rioux
Senior Motor Vehicle Title Examiner, Maine Bureau of Motor Vehicles
NICB

Strategies to Minimize Automobile and Large Animal Collisions
Oxford/Somerset
Forum to discuss strategies for reducing large animal collisions to further highway safety goals — high crash locations, animal/vehicle crash reduction solutions, seasonal crash areas, and public outreach activities.

PRESENTERS
Charles “Chuck” Hulsey
Wildlife Biologist, Maine Inland Fisheries and Wildlife

Motor Carrier & IRP Updates
Vermont
Recent efforts to bridge the gap between IRP, CDL and other motor carrier issues resulted in an AAMVA Working Group. Hear about what they have identified, and how the community can benefit from strategies to tackle these issues. Additionally, hear updates from IRP on their initiatives, and Tom Kelley, FMCSA Innovative Technology Deployment Manager, will provide an update on FMCSA grant opportunities.

PRESENTERS
Tim Adams
CEO, International Registration Plan, Inc.
Thomas Kelley
Innovative Technology Deployment Program Manager, FMCSA
Peter Hurst
Director of Carrier Safety & Enforcement Branch, Road User Safety Division, Ontario Ministry of Transportation

3:30 pm – 5:00 pm
Ballroom Hallway
Refreshment Break

3:30 pm – 5:00 pm
Vermont
GENERAL SESSION
Designing for the Future
Reinventing the DMV through expanding traditional services: collaborating with other government agencies; Mobile DL; use of tablets and taking services to the customer; flow within the branch offices/lobbies.

PRESENTERS

Charles “Chuck” Hulsey
Wildlife Biologist, Maine Inland Fisheries and Wildlife
**PRESENTERS**

Christine Nizer  
Administrator, Maryland Motor Vehicle Administration and Secretary/Treasurer, AAMVA Region I  

Terri Egan  
Executive Deputy Commissioner, New York State Department of Motor Vehicles  

**7.11 Tuesday**

7:00 am–8:30 am  
New Hampshire **Breakfast**

7:00 am–8:30 am  
Massachusetts **Administrators’ Breakfast (Invitation Only)**

8:30 am – 10:00 am  
Vermont **GENERAL SESSION**  
**Becoming a Talent Magnet**  
How to Deliver the Employee Experience  
A-List Talent Wants…and Do a Better Job Telling the World About It

**PRESENTER**

David Lee  
Principal, HumanNature@Work

10:00 am – 10:30 am  
Ballroom Hallway **Refreshment Break**  
*Courtesy of Auto Data Direct, Inc.*

6:30 pm – 7:15 pm  
Ballroom Hallway **Maine State Reception and Charity Event**  
*Courtesy of Industry Advisory Board*

7:30 pm – 9:30 pm  
New Hampshire/Massachusetts **Maine State Banquet**  
*Courtesy of Auto Tag America, a company of American Traffic Solutions*

**7.12 Wednesday**

6:30 pm – 7:15 pm  
Ballroom Hallway **Maine State Reception and Charity Event**  
*Courtesy of Industry Advisory Board*

7:30 pm – 9:30 pm  
New Hampshire/Massachusetts **Maine State Banquet**  
*Courtesy of Auto Tag America, a company of American Traffic Solutions*

10:30 am – 12:00 pm  
**CONCURRENT SESSIONS**  
**Ignition Interlock**  
Connecticut/Rhode Island  
This session provides an overview of current best practices related to ignition interlock as well a look at new initiatives to expand those practices to address issues such as interoperability, reciprocity, effective monitoring and other trends in the field along with a perspective from the vendor community as it relates to experience and technology.

**PRESENTERS**

Christine Nizer  
Administrator, Maryland Motor Vehicle Administration and Secretary/Treasurer, AAMVA Region I  

Terri Egan  
Executive Deputy Commissioner, New York State Department of Motor Vehicles  

Brian Ursino  
Director, Law Enforcement, AAMVA  

Debra Coffey  
Director, Ignition Interlock Coalition  

Jessica Ross  
Driver License Compacts & Reciprocity Program Director, AAMVA
Program

7.12 Wednesday

Social Media and Technology in Communications and Service Delivery
Oxford/Somerset
Maximize communication and transaction options with technology; Part I: Effective public outreach methods for communications and best practices for implementation. Part II: Transaction options utilizing today’s technology, impact on business, and the future – where do we go from here?

PRESENTERS
Kristen Muszynski
Director of Communications, Maine Department of the Secretary of State

Dan Andrews
General Manager, InforME

Transportation Networking Company Regulation
Vermont
Hear the latest updates on regulating transportation networking companies, and associated challenges and opportunities.

PRESENTERS
Casey Garber
Manager, Vehicle Programs, AAMVA

Paul Bradbury
Director, Portland Maine Jetport

Jason Post
Director of Public Policy & Communications, Uber

1:30 pm – 3:00 pm
Connecticut/Rhode Island
GENERAL SESSION
Jurisdiction Roundtable

3:00 pm – 3:30 pm
Ballroom Hallway
Refreshment Break

3:30 pm – 5:00 pm
Connecticut/Rhode Island
GENERAL SESSION
Annual Membership Meeting

Call to Order
Patty Morneault
Deputy Secretary of State, Maine Bureau of Motor Vehicles and President, AAMVA Region I

Roll Call
Christine Nizer
Administrator, Maryland Motor Vehicle Administrator and Secretary/Treasurer, AAMVA Region I

Nominating Committee Report
Robert Ide
Commissioner, Vermont Department of Motor Vehicles and Immediate Past President, AAMVA Region I

Remarks of the President-Elect
Scott Vien
Director, Delaware Division of Motor Vehicles and President-Elect, AAMVA Region I

New Business
Adjournment
We provide highly configurable solutions and services for the identification of people, objects and transactions.

We uniquely partner with our clients and strive to deliver value exceeding their expectations by leveraging: innovative future-ready solutions, dedicated teams assigned to client programs, and highly-secure centralized production & fulfillment facilities.

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Exhibitors and Sponsors

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Armed with innovative technology and industry experience, 3M provides ingenious solutions for a variety of transportation industries across the globe. Our complete spectrum of products, services and solutions address the common challenges of the motor vehicle industry to enhance organizational performance and productivity. 3M offers license plate materials and equipment, as well as on-demand services, to enhance DMV operations; world class security for driver credentials and secure vehicle identification solutions; automated license plate readers and software; automated finger print systems, and mobile ID solutions.

AAA Northern New England
Attendee Bag Cosponsor

Daniel Goodman | Goodman.daniel@nne.aaa.com
207-780-6988 | www.aaa.com

North America’s largest motoring and leisure travel organization, AAA provides more than 56 million members with travel, insurance, financial, and automotive-related services. Operating 19 offices throughout Maine, New Hampshire and Vermont, AAA Northern New England serves 978,000 members. AAA is involved in traffic safety and advocacy efforts addressing key issues such as child passenger safety, driver education, impaired and distracted driving, senior mobility, and teen driver safety. AAA has supported Department of Motor Vehicles throughout the country since 1911, with services in 21 states, such as vehicle registration, license registration, Lien holder changes, Transfer of ownership, Personalized plates, Out of state transfers, Disabled placards and more. AAA Northern New England can be visited on the Internet at www.AAA.com.

ABCorp
Booth 24

Rola Hamandi | Rola.Hamandi@ABCorp.com | 954-993-5476
Jack Barnett | Jack.Barnett@ABCorp.com | 615-794-1575
www.ABCorp.com

ABCorp™ is a trusted global provider of secure products and solutions. ABCorp pioneered the concept of secure transactions in 1795 when it assisted the newly formed United States to produce counterfeit-resistant currency. Over the past 220+ years ABCorp has produced products for countless governments, corporations and not-for-profit organizations. Products and solutions include passports, national IDs, driver licenses, mobile Identity, vital records, stock & bond certificates, checks, financial cards, processing systems, inventory management, document solutions, and payment solutions among others.
ACF Technologies, Inc.
Booth 9
Josh Gravley | josh.gravley@acftechnologies.com
828-398-0040 | www.customerflow.com

ACF Technologies offers customer experience solutions for the motor vehicle industry and government markets. ACF provides solutions that encompass the entire customer experience including: Mobile Applications, Cloud Hosting, Appointment Scheduling, Queuing, Lobby Management, Digital Signage and Customer Feedback. We specialize in enterprise wide agencies who need accurate reporting and analytics to improve their organization’s effectiveness. Through the combination of our innovative software and non-proprietary hardware devices, ACF has redefined the customer service process.

American Association of Motor Vehicle Administrators (AAMVA)
Booth 19
Dianne Graham | dgraham@aamva.org
703-522-4200 | www.aamva.org

Founded in 1933, AAMVA serves North American motor vehicle and law enforcement agencies to accomplish their missions. The association’s vision—Safe Drivers, Safe Vehicles, Secure Identities, Saving Lives—guides AAMVA’s activities, resources, and programs in driver licensing, vehicle titling/registration, motor carrier services, identity management, and technology solutions. Please visit our website at www.aamva.org to find out about our specific programs and technology services and for information and best practices.

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Dennis Palmer | dpalmer@applustech.com
312-644-3005 | www.applustech.com

Applus Technologies, Inc. is a full-spectrum provider of vehicle inspection solutions, appointment systems and electronic driver examination systems worldwide. With certification testing the common denominator, Applus develops hardware and software solutions, provides robust networks and databases, and dashboard management and reporting suites for efficient program administration. We have an outstanding reputation for delivering quality solutions on-time, as promised, to motor vehicle and environmental agencies at all levels - local, state and national. Our comprehensive solutions and services help jurisdictions achieve their program goals of increased customer satisfaction, better air quality and safer roads for the citizens they serve.
Auto Data Direct, Inc.
*Wednesday Morning Networking Break Sponsor*

Beth Williams | bwilliams@add123.com
850-877-8804 | www.add123.com

Auto Data Direct, Inc. (ADD) provides a suite of innovative, web-based tools to help a wide range of industries securely access real-time motor vehicle data, expedite federal and state-required processes, and meet specific business needs. ADD’s history of jurisdictional cooperation goes back to its beginnings, in 1999, when ADD contracted with the Florida Department of Highway Safety and Motor Vehicles to offer web-based access to Florida motor vehicle data. Since then, ADD has steadily expanded its services, contracting with 34 jurisdictions, including providing certified towing notification letters in Texas, Florida, Indiana, and Alabama, and building lien verification title cancellation and salvage reporting services for Georgia and Tennessee.

Auto Tag America, a company of American Traffic Solutions
*Maine State Banquet Sponsor*

Judith Voll | Judith.Voll@atsol.com

Auto Tag America (ATA), a subsidiary of ATS Fleet Services, is the industry leader in fleet vehicle compliance, tolling and violation management. Working directly with state and county municipalities, ATA offers Electronic Registration and Title, Electronic Lien Title, Title Management, IRP Services, as well as MSO and registration forms processing in 50 states. Our innovative solutions are available to commercial, rental and trucking fleets, leasing companies, OEMs, and financial institutions. ATA offers a better way to keep fleets in compliance with state regulations for the full life of a vehicle. These services improve collection rates for mandated vehicle services and reduce administrative burdens on DMVs. ATA processes ~1.5 million transactions annually.

BerryDunn
Booth 6

Brad Hanscom | bhanscom@berrydunn.com
207-541-2264 | www.berrydunn.com/government

For over 30 years, BerryDunn has worked with state agencies to optimize IT systems and processes. Our trusted advisors have worked with Departments of Motor Vehicles across the United States to provide an independent, objective perspective on the best path to systems modernization. We use our industry knowledge combined with best practices to help you understand what it takes to modernize your legacy systems; identify a well-tailored solution to best serve your current and future needs; recognize issues and risks before they derail your project; and implement best practices for effective operations.
Exhibitors and Sponsors

CA Technologies
Booth 21
Mary Lou Prevost | Marylou.prevost@ca.com
916-730-6338 | www.ca.com/publicsector

In a world where government services are being rewritten by software, CA Technologies creates solutions that fuel successful transformations for departments and agencies. From planning to development to management to security, our software helps governments change how they interact with citizens—from the data center to the mobile device. Customers work with us to develop applications and experiences that excite, engage and create resource-saving opportunities. Effectively deploy, monitor and secure their applications and infrastructure. And power innovation by understanding, planning, managing and controlling infrastructure to ensure the best possible outcomes. Partner with CA to thrive in the application economy. Learn more at ca.com/publicsector.

CARFAX
Daily News Cosponsor
Samantha Fitzgerald | samanthafitzgerald@carfax.com
703-850-6035 | www.carfax.com

Carfax, a unit of IHS Markit (Nasdaq: INFO), is the vehicle history expert for used car buyers, sellers and the automotive industry. Carfax created the Vehicle History Report in 1986 and continues to develop innovative services – like Carfax Used Car Listings and myCarfax – that make it easier to shop, buy, own and sell a used car. The company maintains a database comprising over 17 billion vehicle history records from more than 100,000 sources worldwide. Get a free Carfax® Vehicle History Report from dealers with every used car for sale on Carfax.com or look for Carfax Advantage™ dealers in your area and say ‘Show Me the Carfax™’. Based in London, IHS Markit is a world leader in critical information, analytics and solutions.

Car Registration, Inc.
Awards Luncheon Sponsor
Greg Sanders | Greg@careg.com
916-769-2811 | www.CarRegistration.com

Car Registration, Inc. (CRI) provides comprehensive, on-line vehicle registration and titling services for consumers who desire or need a DMV alternative. Currently licensed and bonded under the California DMV’s Business Partner Automation program, CRI successfully processes over 250,000 transactions per year while reducing wait times and allowing the DMV to reallocate its resources to other services and administrative tasks. With CRI, customers enjoy same-day processing, next day delivery and comprehensive telephone and email support. Through its website, CRI collects fees from vehicle owners, transmits fees to the DMV and issues registration cards and stickers to the customer via USPS or express courier. CRI aspires to open additional processing facilities and expand its services to other state jurisdictions.
CBN Secure Technologies, Inc.  
**Booth 32**  
Dan Sanchez | dsanchez@cbnsti.com  
434-799-9280, ext. 4494 | www.cbnco.com

CBN Secure Technologies delivers the highest standards of security, quality, and stability in identification documents and issuance systems. Our leadership in the identification solutions market is built on a tradition of customer-focused relationships. We do business differently, not just delivering our solutions on time and as advertised but providing leadership and working with our customers to address their changing business and technology needs. We proudly deliver the most trusted, polycarbonate, laser engraved DL/ID solutions from our purpose built North American operations to seven leading AAMVA jurisdictions, including New York State, the Commonwealth of Virginia, State of Wisconsin and Province of Alberta.

Celtic Systems  
**Booth 27**  
Joe McCormick | contact@celtic.bz  
480-682-3791 | www.celtic.bz

Since 2003, Celtic Systems has been a leading developer of enterprise solutions for motor vehicle administrations throughout the United States and Canada. Our extensive experience solving the problems of government agencies enables us to effectively modernize agency-wide systems and supporting technologies.

CSG Government Solutions  
**Booth 4**  
Patti Garofalo | pgarofalo@csgdelivers.com  
312-444-2760 | www.csgdelivers.com

CSG Government Solutions is a national leader in planning, managing, and supporting complex projects that modernize the information technology and business processes of large government programs. CSG’s Motor Vehicle program expertise helps you streamline processes and implement new technologies to modernize licensing and registration, highway safety, enforcement, and other functions. Since 1997, we have applied our expertise, innovation, and results-oriented mindset to the most complex program modernization projects of over 150 government and other organizations. We work with our clients in a spirit of partnership and collaboration to deliver the right results at the right time, for the right price.
CVR – Computerized Vehicle Registration

*Daily News Cosponsor*

Ken Mehall  | kmehall@cvrreg.com
248-219-5032  | www.cvrconnect.com

**Computerized Vehicle Registration** (CVR) is a General Partnership between CDK Global and the Reynolds and Reynolds Company. Formed in 1992, CVR is the leading provider of Electronic Vehicle Registration and Titling programs in partnership with Motor Vehicle Agencies across the US. CVR currently has value added programs operational in 23 states and over 16,000 clients. CVR pioneered dramatic improvements in the speed, accuracy, efficiency, and security of the Vehicle Registration and Title process while extending this capability to the point of purchase. CVR processes over 15 million vehicle transactions and over 4 million secure DMV inquiries annually. CVR is dedicated to partnering with Motor Vehicle Agencies and key Dealer Associations to deliver process improvement, financial and operational benefits that translate to alternative delivery services and high value options offered to the driving public.

**Dealerstrack, Inc.**

*Private-Label Water Sponsor*

Beverly DeVine | bev.devine@coxautoinc.com
916-854-5444  | www.dealertrack.com

Dealerstrack, a Cox Automotive company, is dedicated to helping jurisdictions increase the efficiency of their title and registration processes by providing software solutions that seamlessly integrate jurisdiction and industry workflows. Our innovative, web-based software solutions result in reduced jurisdictional costs, improved customer satisfaction, and increased staff productivity – at no cost to the jurisdiction. The **Collateral Management Services** team pioneered Electronic Lien and Title, which Dealerstrack offers in 23 jurisdictions. The **Registration and Titling Solutions** team provides electronic registration and titling services in 15 states. Dealerstrack also delivers specialty state solutions including Electronic Temporary Tags, ELT Gateway, and Motor Vehicle Inquiry.

**Delaware**

*Booth 38*

Scott Vien | Scott.Vien@state.de.us
www.dmv.de.gov

The State of Delaware looks forward to hosting the 2018 Region I AAMVA Conference in Wilmington, Delaware! We invite you to join the DE DMV and other AAMVA colleagues next summer, May 14-17, 2018. Stop by our booth to check out the best of Delaware!
Exhibitors and Sponsors

**Donate Life America**
*Booth 22*

Hilary Czarda | hczarda@donatelif.net
804-377-3584 | www.donatelif.net

*Donate Life America* is a 501(c)3 nonprofit alliance of national organizations and Donate Life State Teams across the United States committed to increasing the number of donated organs, eyes and tissue available for transplant to save and heal lives. Donate Life America manages and promotes the national brand for donation, Donate LifeSM; develops and executes effective multi-media donor education programs; motivates the American public to register now as organ, eye and tissue donors; manages the National Donate Life Registry, RegisterMe.org; and assists Donate Life State Teams and national partners in facilitating high-performing donor registration programs.

**Entrust Datacard**
*Booth 23*

Tim Klabunde | tim.klabunde@entrustdatacard.com
952-988-1248 | www.entrustdatacard.com

Entrust Datacard helps governments and integrators reduce risk and implement secure, reliable and efficient ID and credential-management programs. Entrust Datacard has delivered innovative solutions for over 400 government ID programs in more than 100 countries, including over 65 driver’s license programs worldwide, and 18 in North America. A deep understanding of industry best practices and standards, along with open, flexible architecture, ensures security and flexibility for customers. Additionally, Entrust Datacard offers a Secure Issuance Anywhere™ platform, which includes best-in-class personalization hardware, identity management software, supplies and services — providing the most comprehensive identity and credential-management solutions available. Entrust Datacard’s expertise and experience includes over 40 years of customer success and a world-class service and support network in over 150 countries.
Envision Payment Solutions
Booth 7
Chuck Hobbs | Chuck.hobbs@envisionpayments.com
770-709-3004 | www.envisionpayments.com

Envision Payment Solutions offers a unique No-Cost NSF Check and ACH Guarantee Program that transforms returned DMV payments into guaranteed revenue. Our service removes the time consuming collection process from the DMV’s daily work, so your staff can concentrate on more important tasks. Envision handles all the calls, the notices, and follow-ups with your customers. We customize daily reporting back to your department to meet your state’s needs. Regardless of whether we collect on the returned items, Envision funds your department for qualified returns -- Guaranteed! Join thousands of locations across the USA that no longer waste valuable time processing bounced payments. Envision does the work and funds your DMV office: Guaranteed!

Experian Automotive
Attendee Bag Cosponsor
John Drewke | john.drewke@experian.com
224-698-3077 | www.autocheck.com

Experian Automotive provides information services and market intelligence that enables results-driven professionals to gain the fullest possible understanding of the market, the vehicles and the people who buy them. Its North American Vehicle DatabaseSM houses data on over 750 million vehicles and, with Experian’s credit, consumer and business information, provides an integrated perspective into the automotive marketplace. Experian Automotive’s AutoCheck® vehicle history reports provide dealers and consumers with in-depth information, allowing them to confidently understand, compare and select the right vehicles.

Explore Information Services, LLC
Board Lunch Cosponsor
Heidi Holst | heidi.holst@exploredata.com
651-295-1516 | www.exploredata.com

Explore Information Services, LLC. For more than 20 years, Explore has been a trusted partner of government entities in providing violation monitoring and driver record information to the insurance industry and employers. Explore’s IRP and IFTA software solutions for government automate critical processes, improve efficiency and reduce costs, while serving motor carriers more effectively. For more information please visit www.exploredata.com.
Exhibitors and Sponsors

**Fairfax Imaging, Inc.**  
Booth 34

Mike Minter | mminter@ffximg.com  
703-802-1220 | www.fairfaximaging.com

Fairfax Imaging’s innovative *Quick*Tags solution streamlines the temporary vehicle registration process for vehicle dealers while substantially reducing cost and improving DMV back-end processes. The *Quick*Tags solution can be implemented at little or no cost to the state. Cloud based and easily configurable to meet unique DMV requirements, the solution is ‘turn-key’ and designed for quick implementation. Statewide training and hot-line support make it a complete solution. For over 20 years, Fairfax Imaging has provided award-winning solutions to state government including high volume financial transactions for DMV, Tax and Revenue, and Labor departments. Contact us today to discuss your processing problems!

**Fast Enterprises, LLC**  
Booth 30

Program Printing Sponsor & Welcome Treat Sponsor

James G. Harrison | JHarrison@FastEnterprises.com  
877-275-3278 | FastEnterprises.com

Fast Enterprises is the premier provider of solutions for DMV system modernization. Our commercial off-the-shelf (COTS) solution, FastDS-VS, has been implemented in eight motor vehicle agencies and two more states will come into production in the next several months. Our software is configured, rather than programmed, to meet any agency’s specific business and technical objectives, as proven by the diversity of our current user states. The solution is browser-based, platform-independent, and SOA-compliant. It runs on industry-standard hardware, database management systems, and operating systems. Our unblemished track record of on-time on-budget projects is unmatched in the industry. Ask our customers how FAST can help your modernization effort succeed!

**Gemalto**  
Booth 18

Administrators Dinner Cosponsor

Steve Purdy | steve.purdy@gemalto.com  

Gemalto is now the fastest-growing DL/ID solutions provider in North America with multiple successful jurisdiction migrations to our robust capture and issuance solutions. Bringing combined global and regional experience — our work with 180 countries and the legacy of Marquis ID Systems — we are uniquely positioned to deliver the solutions you need today and provide a path to innovations for tomorrow, including digital driver’s licenses, multi-program smart cards, and advanced capture and biometric matching systems.
Global Enterprise Technologies North America
Booth 14
Joel Perez | Jperez@getgroupna.com
781-890-6700 | www.getgroupna.com

Since 1994, Global Enterprise Technologies Corp. (GET Group NA) has provided secure, advanced, and complete solutions that enhance citizen IDs and meet our diversified customer needs, while ensuring timely delivery with optimum quality standards served by a reliable, innovative, committed, flexible, and trusted workforce. While doing so, we ensure that we maintain a long-term relationship with all our stakeholders based on integrity, trust and respect. Our company brings together the most innovative technologies available in the market to provide high-end secure solutions that enhance Identity, Credential, and Access Management (ICAM) for: US & Canadian Government Agencies, Motor Vehicle Agencies, State, Provincial and Local Government and Law Enforcement Agencies.

Grant Street Group
Booth 16
Phil Runyard | Phil.Runyard@GrantStreet.com
412-246-1341 | www.GrantStreet.com

Grant Street Group provides customized E-payment solutions for motor vehicle applications. For over 20 years, we have been a leader and innovator of government web-based software and services. We provide quality software and uncompromising support to help government work better and deliver on its mission to provide reliable and efficient services. We process over 2 million credit and debit card payments for the Ohio Bureau of Motor Vehicles each year, as well as for many other motor vehicle administrators nationwide.

Industry Advisory Board
Maine State Banquet Reception & Travel Assistance Sponsor
Kathleen Synstegaard | kathleen.synstegaard@veridos.com
612-618-5124

The Industry Advisory Board (IAB) supports its mission by serving as trusted advisors to AAMVA and its members. As a long-standing organization with diverse industry member representation, the IAB works with AAMVA to: Add value to the Association; Enhance communication and understanding between the private sector and AAMVA members; Promote the adoption of industry best practices that align with AAMVA’s mission and Assist AAMVA in advancing programs and policies that jointly benefit industry and AAMVA members. Through its sponsorship and scholarship efforts, the IAB helps AAMVA, its Regions and its members meet to bring about positive and impactful change.
Infosys Public Services
Booth 11
John L. McDonald | john_mcdonald01@infosys.com
860-818-4764 | www.infosyspublicservices.com

Infosys Public Services is a leader in business consulting and technology solutions. We partner with transportation agencies to implement solutions that are scalable, upgradeable – allowing them to stay ahead of the innovation curve. Our solutions are based on commercial off the shelf (COTS) software components, and combined with our execution excellence and proven best practices allow clients to renew themselves while also creating new avenues to generate value. Visit www.infosyspublicservices.com to learn more.

Insurance Information Exchange (iiX)
Administrators Dinner Cosponsor
Katie James | kjames@verisk.com
979-393-9182 | www.iix.com

Insurance Information Exchange (iiX), a member of the Verisk Analytics family of companies, is a leading provider of information, including motor vehicle records (MVRs), to insurance professionals and employers. Verisk is the property and casualty insurance industry’s leading supplier of statistical, actuarial, underwriting and claims data and decision support services. Dedicated to privacy, iiX provides employment screening and insurance underwriting reports nationwide through a state MVR network and nationally recognized consumer reporting agencies.

Intellectual Technology Inc. (ITI)
Booth 1
Randy Gray | rgray@iti4dmv.com
615-414-8845 | www.iti4dmv.com

ITI’s solutions are proven to lower costs, increase revenue, shorten wait times and reduce fraud. Solutions include Self-Service Kiosks, print on demand registration printing, License Plates software, Mobile Solutions and Centralized Fulfillment. All ITI solutions are driven by proprietary “DMV on Demand” software and includes integration, inventory management, maintenance, call center support, on-site service, printers, documents and supplies. ITI’s proprietary “DMV on Demand” software lets states securely issue vehicle registrations, license plates and other official items while providing real time reporting, comprehensive auditing, service tracking and complete inventory management that DMV’s desperately need.
John R. Wald Company, Inc.
Booth 2
Lynn Conaway | LConaway@jrwald.com
800-221-9253 | www.jrwald.com

Since 1924 the John R. Wald Company has specialized in providing license plate production and distribution systems to manufacturers world-wide. Current Digital Printing technology is at the core of our system for Flat or Embossed license plates and will accommodate reflective sheeting from multiple vendors. Taking our expertise to the next level, we’re excited to bring you our DigiTag™ Direct Mail System. License Plates, documents and decals delivered directly to your customer’s mailbox. Wald – this time we’re thinking “Inside the Box”.

Keesing Technologies
Booth 36
Mel Krul | m.krul@keesingtechnologies.com
0031 (0)20 7157 824 | www.keesingdocumentchecker.com

Keesing Technologies was founded in 1923 and leads the way in digital ID document authentication solutions. The objective of Keesing Technologies is to help organizations prevent counterfeiting and combat fraud by providing the world’s best authentication solutions. To this end, we market a range of printed and digital solutions that allow users – from document professionals to untrained staff – to assess the authenticity of nearly all ID documents currently in circulation. Solutions that provide you with the assurance of a document’s authenticity.

LexisNexis Risk Solutions Inc.,
Insurance Data Solutions
Board Lunch Cosponsor
Dale Brown | dale.brown@lexisnexisrisk.com
678-694-3861 | www.lexisnexis.com/risk/

LexisNexis Risk Solutions Inc. is a leader in providing essential information, including driving records that helps customers across all industries and government predict, assess and manage risk. Combining cutting-edge technology, unique data and advanced scoring analytics, we provide products and services that address evolving client needs in the risk sector while upholding the highest standards of security and privacy.
Exhibitors and Sponsors

Maine Information Network
*Monday Morning Networking Break*

Dan Andrews  |  dandrews@informe.org
207-621-2600  |  www.informe.org

The Maine Information Network Network (MIN), part of the NIC family of companies, manages the State of Maine’s official web portal, Maine.gov, as well as hundreds of digital government services. Since 1999, MIN has partnered with agencies throughout the State of Maine to provide technical infrastructure, hosting, application development, mobile expansion, Web design, payment processing, security, marketing, training, and customer service.

Maine State Patrol Car
*Booth 41*

Mathtech, Inc.
*Booth 29*

Steven Young  |  syoung@mathtechinc.com
609-689-8520  |  www.mathtechinc.com

Agency System & Process Modernization — Clear Direction for Project Success. Mathtech has a 50-year tradition of successfully completing projects and working collaboratively with our clients. Mathtech has significant experience working with jurisdictions to plan and implement system modernizations. Our consultants help agencies define goals and create a vision for new business processes and technology. We help define requirements, prepare RFPs, design enterprise architectures, develop Business and IT Strategic plans, implement databases and systems, and manage large projects. Our PMO/Oversight/IV&V team has helped many agencies successfully complete complex projects. Contact us and we can share many lessons learned from other projects.
MorphoTrust USA

Booth 39

Julie Zomar | jzomar@morphotrust.com
978-215-2400 | www.morphotrust.com

MorphoTrust USA – The Identity Company™ – is leading the digital identity transformation by simplifying, protecting and securing the lives of the American people everywhere identity matters. For nearly 60 years MorphoTrust has brought innovative technology to serve MVA customers. Currently, MorphoTrust is helping to define and architect the next generation of credential and authentication solutions to prove and secure identities for in-person and online transactions. Stop by MorphoTrust’s booth to learn more about our electronic ID (eID), mobile driver’s license (mDL), secure physical driver’s licenses, Driver 360 Modernization Solution and more.

YOUR WORLD: Simplified • Protected • Secured

Motor Vehicle Network (MVN)

Booth 12

Brad Savage | bsavage@mvnetwork.com
800-922-9933 | www.mvnetwork.com

Motor Vehicle Network (MVN) installs high-definition flat screen TVs in DMV offices which broadcast information to customers in the waiting area without the use of audio. MVN is used as a communications tool between DMV headquarters and their customers to update current events, promote safety initiatives, changes to regulations, emergency messages and office procedure information. In addition, MVN can integrate with your queuing provider, partitioning the screen to show the current queuing numbers. Through sponsorship underwriting, MVN installs, updates and maintains the system at no cost to the jurisdiction. Our established longevity and customer service commitment has resulted in MVN’s outstanding reputation across the country.

MV VeriSol

Booth 37

Charlie Pecchio | cpecchio@mvverisol.com
888-837-4765 ext. 121 | www.mvverisol.com

MV VeriSol provides a comprehensive turnkey solution for real-time motor vehicle insurance verification. MV VeriSol’s Motor Vehicle Insurance Verification software (MVIV™) performs both event-based verification (traffic stops, registrations, accidents, courts) and ongoing verification to identify cancellations and gaps in coverage. MVIV performs online verification directly with insurance companies based on IICMVA specifications and industry standards with enhancements and integration as required by each jurisdiction. MVIV can reduce the uninsured motorist rate by up to 80% while providing a positive cash flow for the jurisdiction. Each jurisdiction has the flexibility to implement differently based on legislation, business rules, preferences, and budget.
Exhibitors and Sponsors

**NIC**  
*Conference Vests Sponsor & Conference Mobile App Sponsor*

Kellie Benoit Kerstetter | kellie@egov.com  
615-424-7839 | www.egov.com

NIC is the nation’s leading provider of digital government services, mobile applications, and secure payment processing solutions. We manage more than 250 motor vehicle- and driver-related online services in 28 states that make it easy for constituents to interact with DMV agencies at any time of day or night from any device. We use technology to simplify complex processes, reduce agency costs, and deliver high driver satisfaction. Our proven self-funded solution also provide user-friendly services at no cost to DMV agencies.

**Opus Inspection**  
*Hotel Key Card Sponsor*

Jim Valerio | James.Valerio@OpusInspection.com  
443-324-1457 | www.opusinspection.com

Established in 1974, East Granby, Connecticut based Opus Inspection is the leader in vehicle emissions testing, equipment sales and program management services in North America, and in Remote Sensing equipment and services globally. Opus Inspection currently has 26 contracted vehicle inspection programs in North America which conduct 25 million inspections a year at over 25,000 stations. The company is exclusively dedicated to meeting the needs of our clients to improve road worthiness and reduce emissions testing programs in 21 U.S. states, Canada, Mexico, Bermuda, Peru, Chile, Pakistan, and Sweden.

**Parsons**  
*Booth 10*

Joseph Battista | joseph.battista@parsons.com  
717-919-1577 | www.parsons.com

Parsons is a market leading engineering and program management firm that provides innovative solutions for Transportation and DMV agencies. Parsons Systems Group designs and operates vehicle safety and emissions inspection programs in North America and intelligent transportation systems worldwide. Our team has designed, developed, and created an innovative and proven suite of inspection and auditing systems and services, most notably our tablet-based solutions for vehicle safety and emissions programs. Parsons also provides cyber security and data information protection solutions to government organizations to identify, mitigate and respond to issues including data breaches and technical infrastructure security. Our solutions help our clients avert threats, assess risk and respond to information breaches.
Exhibitors and Sponsors

Polk
Registration & Cyber Café Sponsor
Kirk Hanna | Kirk.Hanna@ihsmarkit.com
248-728-8366 | www.ihs.com/automotive

R.L. Polk & Co., part of IHS Markit Inc. (NASDAQ: INFO), offers clients the most comprehensive content and deepest expertise and insight on the automotive industry available anywhere in the world today. With the 2013 addition of Polk, IHS now provides expertise and predictive insight across the entire automotive value chain from product inception—across design and production—to efforts used to maximize potential in the marketplace. No other source provides a more complete picture of the global automotive industry. IHS is the leading source of information, insight and analytics in critical areas that shape today’s business landscape. IHS has been in business since 1959 and employs approximately 12,000 people in 130 offices in 34 countries.

PPG TESLIN® Substrate
Conference Program Ad Sponsor
Max Astor | Max.Astor@ppg.com
412-491-3122 | www.teslin.com

Used worldwide for more than 25 years in billions of security credentials, PPG TESLIN® substrate offers tamper-resistant and tamper-evident durability, and forms adhesive bonds that are ten times stronger than other print materials. It also cushions and protects embedded electronics to extend the service life of e-cards. Drivers’ licenses that combine Teslin substrate with rigid card materials like polycarbonate, retain the best security features of both materials while improving durability and reducing program costs. Teslin substrate can be embedded with program-specific security features and made available through a secure supply chain to further deter document forgery and enhance credential and certificate authentication. Learn more at: teslin.com.

Qmatic
Booth 25
Kirk Lyle | kirk.lyle@qmatic.com
770-817-4310 | www.qmatic.com

Qmatic Group leads the market in customer journey solutions. For more than 30 years, we have helped public and private organizations create remarkable customer experiences with software and hardware solutions that seamlessly manage online and onsite engagement points. Our integrated analytics provide the insights to better orchestrate customer interactions, offer timely promotions, and optimize staff and resource planning. We operate in more than 120 countries with global headquarters in Sweden and a leading presence in North America.
Respec (Formerly known as POD)
Booth 3
Samantha Lapin | Samantha.Lapin@RESPEC.com
505-243-2287 | www.RESPEC.com

Is your motor vehicle data inaccurate and full of duplicates? Is your system on an island, disconnected from your other systems and dragging you down? RESPEC has the people and solutions to lift you up. RESPEC has 25+ years’ experience in system consolidation and integration, data cleansing and migration. RESPEC specializes in helping DMVs manage their customers’ information across their various systems. RESPEC protects the integrity and accuracy of DMV data, improves data quality by creating a single version of truth, and synchronizes multiple systems to eliminate duplicates and enable data sharing between the DMV and other state agencies.

SambaSafety
Tuesday Morning Networking Break
Jim Carroll | jtcarroll@mindspring.com
858-353-2354 | www.sambasafety.com

SambaSafety is the leading provider of driver risk management solutions in North America. Our mission is to guide our customers to make the right decision at the right time. Through patented technology and advanced workflow management, we deliver a full range of driver-centric solutions from motor vehicle records and true continuous driver monitoring to driver policy enforcement and benchmarking. By collecting, correlating and analyzing motor vehicle records (MVRs) and other data sources, we identify driver risk and enable our customers to modify their drivers’ behavior, reduce accidents, and ensure compliance and lower costs—ultimately improving driver and community safety.

SGS Testcom, Inc
Booth 26
Ray Vaughn | ramon.vaughn@sgs.com
518-245-8096 | www.sgs.com/testcom

SGS is the world’s leading inspection, verification, testing and certification company. SGS Testcom is one of the industry’s leading experts on the use of information technology and data analytics in the transportation industry. We offer well defined processes, advance technology, and proven data management techniques. Our expertise is in the development and execution of successful vehicle emissions testing programs and the application of data analytics in order to extract actionable value from transportation agency datasets, such as revenue generation opportunities, fraud detection and prevention, and motorist safety initiatives. Please visit our booth for more information.
Solutions Thru Software International
Booth 5
Administrators Dinner Cosponsor & President’s Reception Sponsor
877-926-4637 | www.solutionsthrusoftware.com

With over 20 years of experience, Solutions Thru Software is the industry’s leading provider of computerized testing solutions and associated products. At STS, we put our customers first. We provide flexible, proven solutions to meet your business needs. We pride ourselves on providing timely, efficient service and reliable, user-friendly technology that increases productivity and satisfaction in today’s busy work environments. Take a look at our knowledge testing, road testing, and scheduling solutions and you will find technology designed and backed by people who truly commit to meeting your needs.

Tech Mahindra
Booth 15
Aman Sethi | Aman.sethi@techmahindra.com
847-275-5791 | www.techmahindra.com

Tech Mahindra, a USD $4 bn company with more than 107,000 professionals, is providing transformation solutions and services across 90 countries for over 25 years. Our public sector focused practice is helping our customers save costs, improve process quality, increase productivity, and create satisfying experiences for all stakeholders. Built on domain knowledge, process reengineering and best-in-class IT systems, we provide solutions in the area Motor Vehicles, Public Budgeting, Grants Management, SAP, Document Management, Mobility and Cloud solutions among others. Tech Mahindra is currently helping multiple DMVs in their transformation journey.

TitleTec/Autopoint
Daily News Cosponsor
Dan Cinnamon | Dan.Cinnamon@TitleTec.com
916-712-0047 | www.autopoint.com/titletec-about

Founded in 2005 and acquired by Solera Holdings (Solera) in 2015, Title Technologies, Inc. (TitleTec) creates a mutually beneficial relationship between the jurisdiction, the vehicle industry and motorist. Everything we do is about creating empowering connections that just work for all parties. To accomplish this, TitleTec utilizes its Autopoint suite of solutions, which streamlines the registration and titling process throughout the vehicle lifecycle, while maintaining rigorous safeguards to ensure information integrity throughout the process.
Exhibitors and Sponsors

TrueCar  
*Night of Networking Sponsor*

Patrick Watson | Pwatson@truecar.com  
803-360-6094 | www.truecar.com

TrueCar is an information and technology platform that enables its users to communicate with TrueCar Certified Dealers for a hassle-free car-buying experience.

U-Haul International  
*Past Presidents’ Breakfast Sponsor*

Joe Cook | joe_cook@uhaul.com  
602-760-4932 | www.uhaul.com

Since 1945, U-Haul has been the choice for the do-it-yourself mover. We rent our distinctive orange and white U-Haul trucks, trailers and towing devices as well as offer self-storage rooms through a network of company-operated moving centers and independent U-Haul dealers. U-Haul customers’ patronage has enabled the company to maintain the largest rental fleet in the do-it-yourself moving industry. The company provides industry leading moving and storage boxes and an extended line of packing supplies to protect customer possessions. U-Haul is also the largest installer of permanent trailer hitches in the automotive aftermarket.

Valid USA – Identity Solutions  
*Booth 17  Conference Program Ad Cosponsor*

Mike Fox | mfox@validusa.com  
260-414-6346 | www.validusa.com

Valid USA delivers Driver’s License programs through our innovative, highly-secure solutions, configured to the unique needs of jurisdictions and provinces. We offer a product approach to DMV’s, in contrast to the one-off implementations common in the market today. Our product approach ensures a stable and up-to-date solution which performs consistently across all deployed installations.
Veridos Identity Solutions
Booth 8
Participant Gift Sponsor

Kathleen Synstegaard | Kathleen.synstegaard@veridos.com
612-618-5124 | www.veridos.com

Veridos is a trusted provider of advanced, turnkey driver license solutions for over 50% of Canada’s citizens including Ontario, Saskatchewan and Manitoba. Globally, Veridos has implemented more than 150 government projects in the past 25 years. Our heritage includes creating and pioneering secure identification and identity solutions, with 100% focus on government identification programs.

Waldale Irwin Hodson Group
Booth 33

Paul Fussner | fussner@wihgroup.com
440-358-9488 | www.waldale.com

The Waldale Irwin Hodson Group, with six License Plate manufacturing and fulfillment sites located across both the United States and Canada, provides a wide range of products and services to both the License Plate and Motor Vehicle communities. We use the most current industry ‘best practice’ concepts to supply our North American jurisdictional customers with first rate, quality products and superior customer service.
Thank you to the Industry Advisory Board for their collective support of the AAMVA Region I Conference

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Dear Friends and Colleagues,

I am excited to invite you to Wilmington, Delaware where we will be hosting the 2018 AAMVA Region 1 Conference. Wilmington is the “big city” in our small state that provides an endless supply of things to do and places to explore. You’ll be staying in the Riverfront district in downtown Wilmington where a variety of eateries and activities are just footsteps away.

Whether you’re visiting again or coming for the first time, having the Region 1 conference in Delaware provides us with a great opportunity to share all the wonderful things our small state has to offer. I encourage you to extend your stay and venture south to our award-winning, family friendly beaches less than 2 hours away. Along your way, be sure to follow the Delaware History Trail and learn what it took for Delaware to become the First State to ratify the U.S. Constitution.

The Delaware team is hard at work planning a program that will encompass the many challenges that face our unique industry. We will highlight best practices, innovative solutions, and strategies for navigating these challenges. Most importantly, you’ll have ample opportunity to learn from and exchange ideas with fellow jurisdiction members and industry partners.

We look forward to seeing you in 2018!

Sincerely,

Scott Vien
Director
Delaware Division of Motor Vehicles
REGION 1 CONFERENCE
WILMINGTON, DE
MAY 14-17

SEE YOU IN 2018